

The Magazine for Executives

SEPTEMBER 5, 1953

The Soviet Shoe Industry

COMPLETE TEXT OF OFFICIAL REPORT
ON RUSSIA'S LEATHER AND SHOE OUTLOOK



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LEATHER AND SHOES

The Magazine for Executives

Vol. 126 September 5, 1953 No. 10

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Coming Events

Sept. 6-11, 1953—Annual Meeting, International Union of Leather Chemists Societies, Barcelona, Spain.

Oct. 4-8, 1953—Advance Spring Market Week, sponsored by New England Shoe and Leather Association. Hotels Statler and Touraine, Boston, and member show-rooms.

October 11-14, 1953 — Canadian Shoe & Leather Convention and Shoe Fair. Sponsored by shoe manufacturers, shoe suppliers and tanners. Mount Royal Hotel, Montreal.

Oct. 21, 1953—Annual Fall Meeting, National Hide Association. Edgewater Beach Hotel, Chicago, Ill.

October 22-23, 1953—Annual Fall Meeting of Tanners' Council of America, Edgewater Beach Hotel, Chicago.

October 24, 1953—National Conference of Independent Shoe Retailers. Sheraton Hotel, Chicago, Ill.

Oct. 26-29, 1953—National Shoe Fair, sponsored jointly by National Shoe Manufacturers Association and National Shoe Retailers Association at the Palmer House and other Chicago hotels.

Nov. 29-Dec. 3, 1953—Popular Price Shoe Show of America showing of footwear for Spring and Summer 1954. Sponsored by National Association of Shoe Chain Stores and New England Shoe and Leather Association. Hotels New Yorker and McAlpin, New York City.

Feb. 14-16, 1954—Factory Management Conference. Sponsored by National Shoe Manufacturers Association. Netherlands Plaza Hotel, Cincinnati, O.

March 1-2, 1954—Showing of American Leathers for Fall and Winter 1954. Sponsored by Tanners' Council of America. Waldorf-Astoria, New York City.

April 25-28, 1954—St. Louis Shoe Show, sponsored by St. Louis Shoe Manufacturers Association. Leading St. Louis hotels.

May 13-14, 1954—Annual Spring Meeting of Tanners' Council of America. Bedford Springs Hotel, Bedford, Pa.

Oct. 28-30, 1954—Annual Fall Meeting of Tanners' Council of America. Edgewater Beach Hotel, Chicago.

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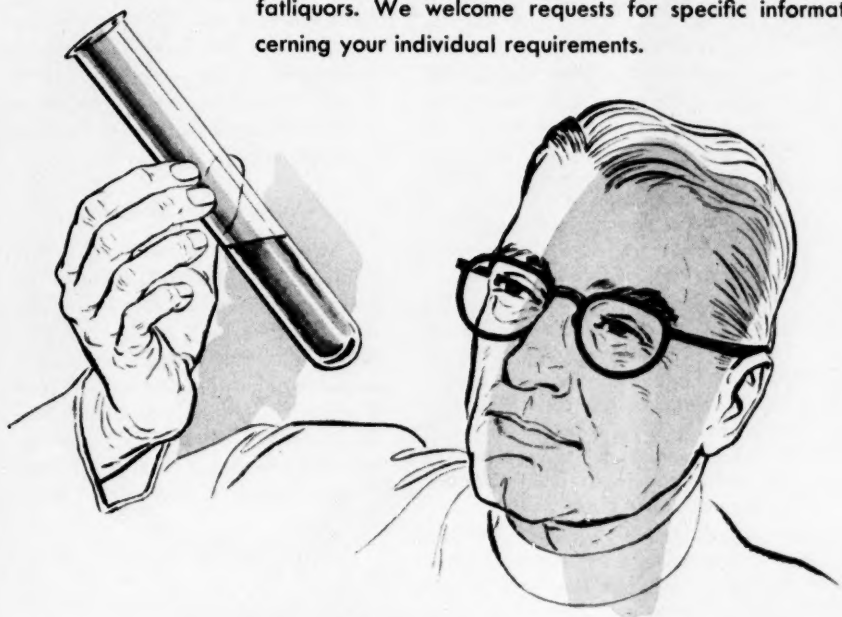
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The Government, now on the warpath against Red unions, has singled out Ben Gold, leader of the Leather Workers Union, for its first test case. Does it mean

END OF THE GOLD STANDARD?

NEWs that Ben Gold, long-time president of International Fur and Leather Workers Union, has been indicted by a Federal grand jury on charges of perjury once again sharply focuses industry attention upon this highly controversial labor figure.

Long a bone of contention in the tanning industry, Gold has managed to retain his position at the reins of the industry's most influential union despite growing antagonism on the part of both individual and organized tanners.

One or two of the latter, such as the now-famed case of the Fulton County Leather Manufacturers Association, and Eberle Tanning Co. in Westfield, Pa., have succeeded in ousting the International Fur and Leather Workers in their respective bailiwicks after hard battles. The majority, however, either through distaste for battle or lack of general support, have preferred to let the matter remain in official hands.

Till now, these hands have been a little less than determined. The Truman Administration's generally lax attitude toward Red-dominated labor unions and the individuals, many of them admitted Communists, who wielded this domination, offered small encouragement to businessmen seeking to rid their plants and workers of the Red yoke.

Initial Step

One of the stronger planks upon which Dwight Eisenhower rode into the Presidency was his promise to help rid both the Government and industry-at-large of Communist infiltration. The appointment of Herbert Brownell, Jr., as United States Attorney General was an initial step in this direction. Now comes the indictment of Gold.

Basis of the indictment is the

Government charge that back in Aug. 1950 when Gold signed the non-Communist affidavit required by the Taft-Hartley Law for all union executives, he was still a member of the Communist Party. At that time, the IFLWU president stated he had resigned from the party after more than 25 years as an active member. Gold then held the dubious distinction of being the only union president who admitted to CP affiliation.

Definite Asset

Only two years previously, Gold testified before a House Committee investigating Communist infiltration within the labor movement that, in his opinion, Communists were a definite asset to any labor union. He scoffed at the suggestion that Soviet Russia might ever attack the United States, said even if it did, he would not bear arms against any nation "the munitions-makers want us to attack." Yet he denied that IFLWU, with its claimed 100,000 membership, was "Communist-dominated."

And now, finally, only one day short of the three-year statute of limitations (Gold signed the Taft-Hartley affidavit on Aug. 29, 1950), the Government has chosen him as protagonist in a courtroom drama that may well mark the beginning of the end of the (Ben) Gold standard in tannery labor circles.

Actually, Gold's indictment comes at a time when the entire Red labor movement is under fire, both by organized labor and the Government itself. Right at this moment, United Electrical Workers, biggest of the red-tinted unions, is fighting for its very life. Only four years ago, U.E.W., one of the national CIO's big three, was expelled for following the Communist Party line.

International Fur and Leather

Workers Union itself was expelled from the CIO in June 1950 for similar reasons. For the record, IFLWU "seceded" just a couple of days before it was slated to come up for CIO expulsion.

The big question that arises now is whether IFLWU, so long-accustomed to being fathered by a powerful figure such as Gold, will continue to follow his banner if he is sentenced for perjury. If convicted, Gold faces a maximum sentence of 15 years in prison and a fine of \$30,000.

Tanners who base their hopes upon this possibility face a long, hard and cold wait. As yet, no date has been set for Gold's formal arraignment. If the case goes before a jury, it will be months before a decision is reached, years before appeals are ended.

Opportunity at Hand

The important point here is that Gold and his immediate cohorts will be so busy defending him before the law that they may be hard put to defend the little empire they have helped build within the union. And this may well afford both tanners and many tannery workers the opportunity that has eluded them for so long—the chance of cutting IFLWU's Red cord.

How and when is anybody's guess. It won't be easy and it will take plenty of cooperation from both management and labor. But the ray of hope is definitely there. With the Gold empire on the verge of tottering, a few good pushes may be all it requires.

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THE SOVIET SHOE INDUSTRY

Are Russian civilians, now in their 5th Five-Year Plan, able to buy the "good leather shoes" their Government says it is producing in 1953?

THE following is an 1800-word report published in the Aug. 11, 1953 issue of *Pravda*, official Soviet newspaper, and written by D. Kostenko, member of the Collegium of the Ministry of Light and Food Industry of the U.S.S.R. It is by far the most detailed report on the Russian leather and shoe industry published in years.

Leather And Shoes has arranged with L. M. Herman, chief of the Soviet branch of the U. S. Department of Commerce, to have the original *Pravda* article translated and released for publication.

The Communist Party and the Soviet Government are ever mindful of the task of fully satisfying the constantly growing material and cultural needs of the Soviet consumer. The Session of the Supreme Council of USSR, just ended, set itself the task of drastically reorganizing the business of supplying consumers' goods, of accelerating the rate of growth of light and food industries, to meet ahead of time the targets of the Fifth Five-Year Plan in the field of consumers' goods.

As is well known, the 5th Five-Year Plan schedules an increase of 55% in the production of shoes as compared with the year 1950. Steps have been taken to widen the variety and selection of footwear, and to raise its quality and workmanship. Staffs of shoe factories along with other workers of light and food industries have been urged to meet their 5th Five-Year Plan quotas ahead of time, to increase the output of durable and attractive footwear.

Even in the current year the output of shoes of all kinds will be higher by 36 million pairs than in 1950; in comparison with 1946 the increase will be nearly three-fold. In the course of the last three years, the patterns and designs of footwear

have been completely revised, many new styles have been designed to meet the demand of the public. Production of quality footwear has been considerably expanded: the current year will see a four-fold increase as compared with 1950, a thirteen-fold increase as compared with 1940.

From year to year the output of leather footwear has been steadily growing. In 1953 the output of shoes with leather uppers will comprise 85% of total shoe production, the output of shoes with leather soles will exceed the 1946 total five times.

New Varieties

In 1953 our factories are turning out many new varieties of shoes. Thus, 34 million pairs of shoes with porous soles will be produced, a figure which is 61% higher than last year's output. Seven million of "wedgies," of shoes with fur trimmings—very popular with the consumer—are to be turned out—a three-fold increase as compared with 1952. House footwear of various patterns, of leather, fabric, and felt, will also be mass-produced.

A new system of "preliminary" orders by trading organizations has been introduced to insure better servicing of the consumer. Trading organizations will have the opportunity to order shoes of styles and patterns that are most popular with the public.

The next few years will see a significant increase in the manufacture of welt footwear. In 1953 alone, the output of this type of shoes will exceed the figure for 1940 by 7 million pairs. The scheduled output for 1954 and 1955 will exceed the 1952 production by 12 million pairs. Also, more chrome shoes with lightweight rubber soles will be produced. This type of shoe is light, elastic, comfortable and is very popular with the consumer.

The leather and shoe industry is

very busily introducing new methods of production, is mechanizing and increasing the productivity of its labor force. Thus, the industry has installed high-production press conveyors, drying devices, machinery for hot modeling of footwear, high-speed sewing machines and other equipment. At the present time, 85% of total shoe production is concentrated on conveyors. In 1954, the shoe industry will see the addition of 2,000 high-quality machines and of 5,000 sewing machines of various kinds.

The planned sharp increase of shoe production will necessitate a further expansion of the leather industry and of enterprises producing artificial leather, tanning extracts, fittings, etc.

The 1953 production of leather for shoe "bottoms" and for shoe uppers will exceed the 1950 production by 36.4% and 32.6%, respectively. The leather industry is turning out at the present time pigskin of various colors, including blue, red, green, light-brown, white. High-quality shoes with "microporous" soles, extremely popular with the public, are made of this type of leather.

To insure a fast-staying leather coloring, dyeing technology has been improved, and new dyes and colors have been introduced. To meet an ever-increasing demand on the part of the consumer for high-quality white and patent-leather shoes, the output of white kid leather has been increased more than three times, of patent leather $2\frac{1}{2}$ times. Colored leathers of light-brown and dark-brown shades for men's and women's shoes are being produced at a satisfactory rate. A number of factories are turning out sole leathers of light shades which makes for a very elegant appearance of the shoe and requires no further work on the shoe sole.

The industry looks to a further expansion in the production of col-

ored leather and to an increase in the variety of colors and shades. In the next two years the output of patent leather will be increased more than five times as compared with 1950.

The artificial leather and leather substitutes industry is growing very fast. Light-weight "microporous" soles of beige and other colors are being produced in large quantities. To insure the variety and selection of its products, the industry will start making this year a three-layer "microporous" sole, superior in looks and durability.

The staff of the Central Research Leather Substitute Institute is constantly at work discovering and adapting new materials. The industry, e.g., has just been presented with a new type of simulated leather called "IK." This new type of artificial leather without any fabric admixtures is very attractive and imitates natural leather to perfection. Artificial leather is being manufactured by the Kunzevo Experimental Factory and by the Kalinin factory "Iskoz." The consumer will get this year tens of thousands of attractive brief cases, suit cases, belts and other articles made of simulated leather.

Simulated Furs

The Moscow Experimental Factory No. 2 has been prepared and is now producing simulated karakul furs; it is hard to tell this substitute from the natural product. Consumers will receive in the near future a large number of hats, collars, and muffs made from this substitute.

We must admit that the shoe industry is still a long way from meeting the growing wants of the consumer especially with regard to variety, quality and workmanship. The public's demand for patent-leather shoes, summer footwear, sandals, etc., is not being met. The production of men's leather shoes with rubber heels, and of low-heel shoes for older women is still quite low.

Justified complaints against the shoe industry are being voiced by sportsmen and athletes. These people want comfortable and durable shoes for all kinds of sport: tennis, skiing, basketball, football, bicycling, etc. The industry is turning out footwear of these types mostly in darker shades. Sportsmen would like to have a wide variety of colors in their footwear.

The consumer's demand for new styles in shoes is being met rather slowly. The solution of this particular problem should be expedited by

Pravda Article Admits Russian Failures

Julius G. Schnitzer, director of the leather division, National Production Authority, Department of Commerce, has this to say on Pravda's report:

The article is very indefinite. It gives no actual production data. It talks about an increase in production from previous years, without indicating what output was in these years.

By reading between the lines, I get the impression that the Russians are tacitly admitting shortages of civilian shoes and inferior quality in such supplies as are available.

On May 23, the USSR Embassy in London claimed a 1952 output of 375 million pairs, an estimate which cannot be substantiated by any facts available.

The story is constantly emphasizing the increase in production since 1940 but larger supplies have certainly not appeared in civilian distribution channels. Visitors returning from Russia emphasize that shoe stores there are distinguished only by the long queues of people waiting to get inside.

Unofficial information we have received estimates leather shoe production in the USSR in 1952 at only slightly more than 89 million pairs, most of which were military types. There was no doubt a substantial output of non-leather shoes, but there is nothing to indicate that this exceeded the leather shoe production.

The Pravda article stresses the increased use of pig leather for footwear. Reliable observers who have seen samples of this leather compare it in quality to "bacon rind" types produced in the U. S. during shoe rationing. In order to move "bacon rind" leather shoes off retailers' shelves, it became necessary to make them ration free.

About 15 months ago, the *Saturday Evening Post* carried an article on consumer goods in East Germany and reported that consumers who complained of shoes made with pig leather were picked up by secret police and jailed.

The article admits that inferior equipment and lack of chemicals have hampered shoe manufacture in Russia. Stress is also placed on progress made in development of so-called leather substitutes and the increased supply of these.

Several months ago an item in the press of satellite countries stated that the superintendent of one of the important Soviet shoe factories was penalized because of the inferior quality of shoes produced in his establishment.

the "Moscow House of Shoe Design." Designers and pattern makers of the shoe factories are urged to study and analyze the consumers' wants and tastes, to prepare new models in time, before the start of the season.

In the next few years, the shoe industry should include among its production problems the climatic factors. Consumers' demands differ in the Far North and the South of our country. Central Asian areas, in particular, require shoes with insulating properties.

The workers of the shoe industry must fully meet, within the next 2 or 3 years, the people's demand for all kinds of shoes.

To meet this goal, the following steps will be taken:

1. The Moscow factory "The Paris Commune," the Leningrad factory "Skorokhod," the

Sverdlovsk factory "Uralobuv," the Novosibirsk Kirov factory, the Kungur shoe and leather factory, and a number of other enterprises will be remodeled and rebuilt.

2. Three new large shoe and leather factories will be built at Ulan-Ude, at Vyelikiye Louki, and at Ulianovsk. Each of these large factories will have an annual capacity of 4½ million pairs of shoes.

The leather industry is endeavoring to improve the quality of its product. The output of leather with fast colors is being hiked. The technology of producing patent leather is being analyzed, with the view of improving its quality. Research projects aimed at producing more durable leather are being pushed.

(Concluded on Page 12)

"DOWN UNDER" TANNERY UPS OUTPUT

Australian firm modernizes beamhouse-chrome tanning shop

Back in 1952, officials of Michaelis, Hallenstein & Co., Pty. Ltd., located in Melbourne, Australia, decided to modernize their beamhouse-chrome tanning shop, increase production capacity from 3,600 to 8,000 sides weekly. Result was a new building, completely equipped by Wolff International, Inc., of Milwaukee, which offers a fine example of how Australian tanneries are mechanizing toward mass production.

Michaelis-Hallenstein's new unit was designed to soak, lime, bate and tan sides and calf with a minimum of manual handling. Standardized equipment was selected in order to assure better uniformity in finished leathers. Although the production line was held to a capacity production of 150,000, lb. salt weight per week, building and layout was designed to allow an easy extension to 180,000 lb. salt weight weekly.

Since the company's liming cycle for calf is the same as that of its sides (24 hours soaking and two days liming), total capacity of the plant is unaffected whether a run is completely of sides or sides and calf together. Hair is pulped.

Hide Store Separate

Hide store is separate from the beamhouse. Upon receipt, hides are split, stamped and made up in standard beamhouse loads on pallets, then stored. A travelling crane loads and unloads all hides. Pallets are taken by tractor to the beamhouse.

The 25 beamhouse pits are divided into two banks of 10 each and one of five. Between the pits are tunnels carrying main drainage and allowing ready access in case of any blockage. Pits are 8' x 8' x 5' 6" deep and paddle-shaped at the bottom. Baskets about 21" in height are shaped to conform to the pit bottoms. All soaking and liming is done in the pits with baskets in the bottom. The latter can be lifted out and transported to another operation by the travelling crane.

Chrome tanning drums are set seven feet below the main beamhouse floor. This allows easy access to doors in loading the drum and still provides a clearance of four feet underneath for dumping loads. Photo at top shows the drums from lower level.

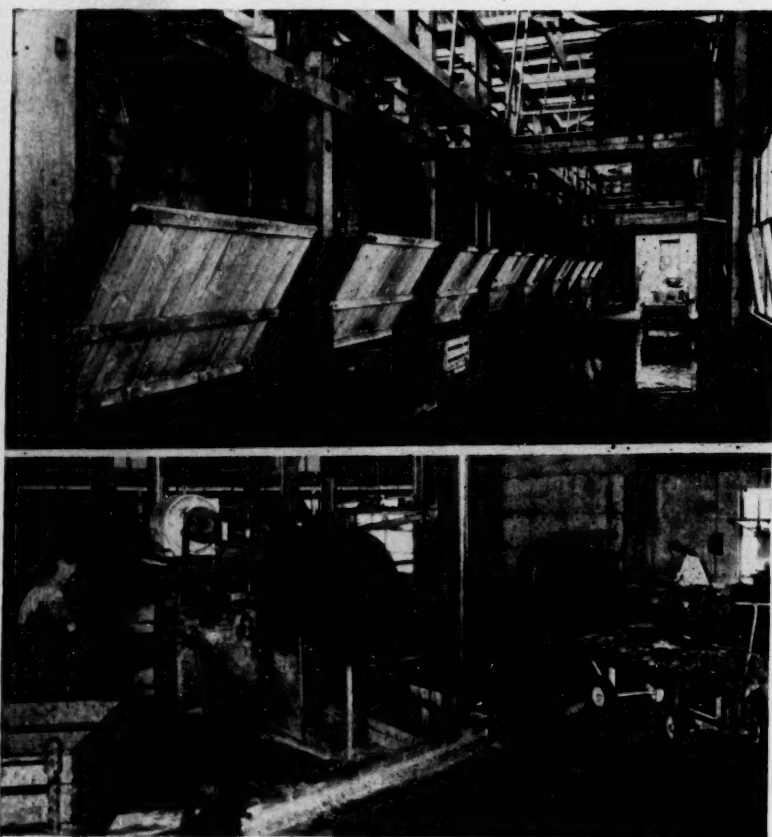
Drums can be operated by switches on either level and can also be reversed. A safety locking device on these switches prevents accidental starting.

Main entrance through which hides are brought in is at the same level as the hide storage room.

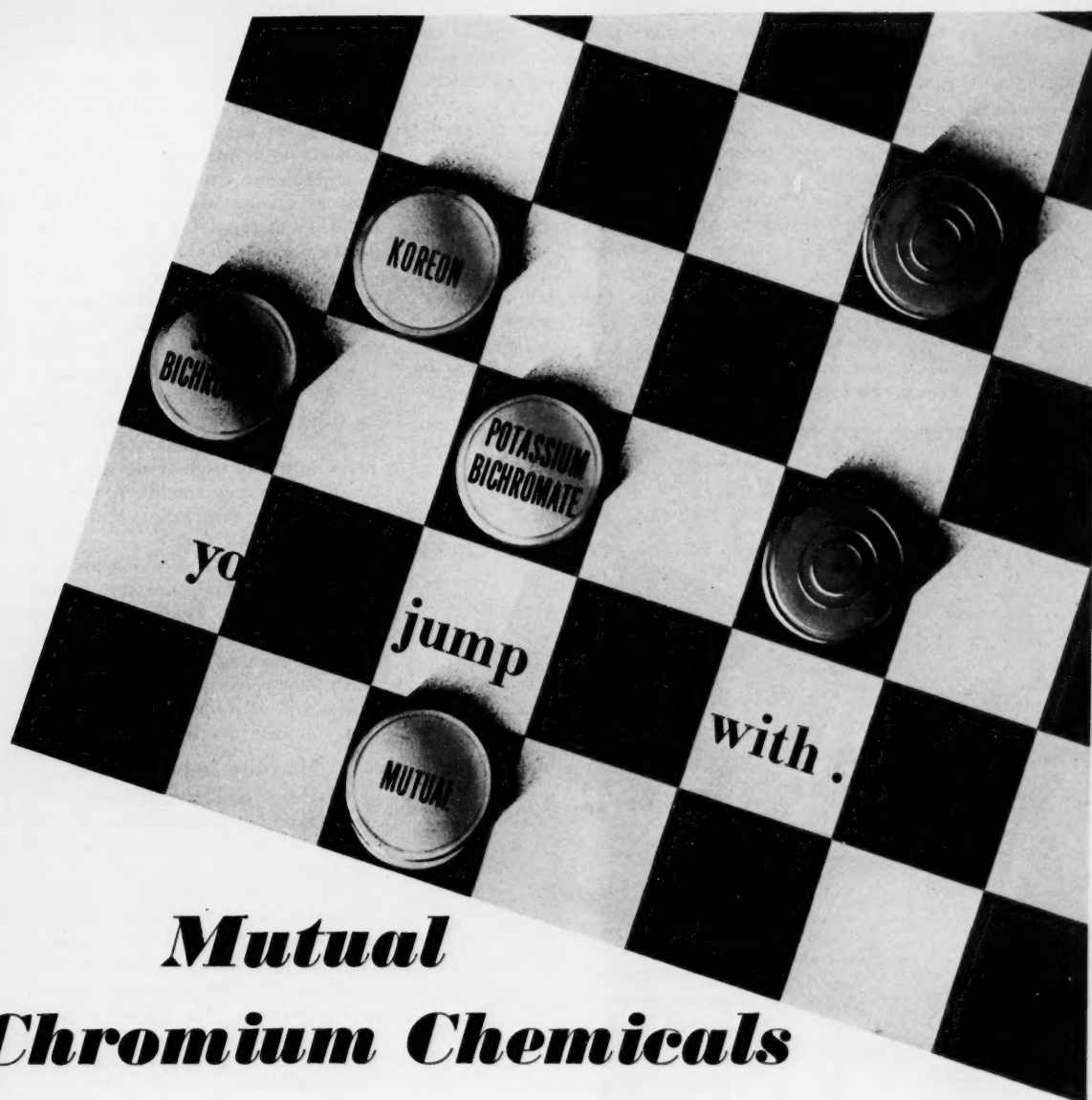
Lower drum level allows truck loads of tanned leather to be taken by tractor to the ground floor level of other buildings.

Main point considered in placing machines was locating those machines which handle the first operation after liming under the crane

(Concluded on Page 44)



Top: A view of the chrome tanning drums from the lower level. The drums can be operated by switches on either the upper or lower level, and can, if necessary, be reversed. Bottom: Exits from the building are on a low level, conforming to the level of one of the side streets. Here is shown a hopper from which fleshings are dumped into a truck which can be backed up to one of the exits on this side street.



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SOVIET SHOE INDUSTRY

(Concluded from Page 9)

The artificial leather and technical fabric industry will soon begin the mass production of artificial leather made from fibers of natural leather. This material will be used in the manufacture of shoe sections and parts.

The quality and workmanship of our shoes must be improved. We have all the facilities needed for making durable and attractive footwear. Unfortunately, the people in many of our factories do not pay sufficient attention to the task of turning out good shoes. Thus, Erevan Factory

No. 3, the Semipalatinsk factory and certain other factories persist in turning out shoddy shoes. Much still remains to be done to put an end to such practices.

The successful solution of problems facing the shoe and leather industry depends to a great extent on the suppliers providing the industry with hides and skins and other materials. We must speak plainly and admit that our agricultural people and processors often fail to supply the shoe industry with good raw materials. Hides and skins we receive are often of low quality and this is due to unsatisfactory conditions sur-

rounding the raising of livestock, poor skinning and fleshing, poor storage facilities, etc.

The increase in quantity and the improvement of quality of hides and skins is an urgent problem facing the workers in our organizations who must pay close attention to the problems of raising of livestock, to the problems of supplying the leather industry with raw materials.

The workers of leather industry have every right to make serious charges against machine builders, many of whom are behind in fulfilling their plans of supplying machinery for the shoe factories, especially as regards welting machinery. The absence of these machines delays mass output of high-grade welt footwear. Finishing machines, such as used in polishing shoes, are also slow in delivery.

The quality of shoe machines is still poor. In this connection we can single out the Leningrad factory "Vpyryod" ("Forward"). This factory is turning out machinery of such poor performance that shoe factories are often forced to return them for complete overhaul.

Machine Industry Slow

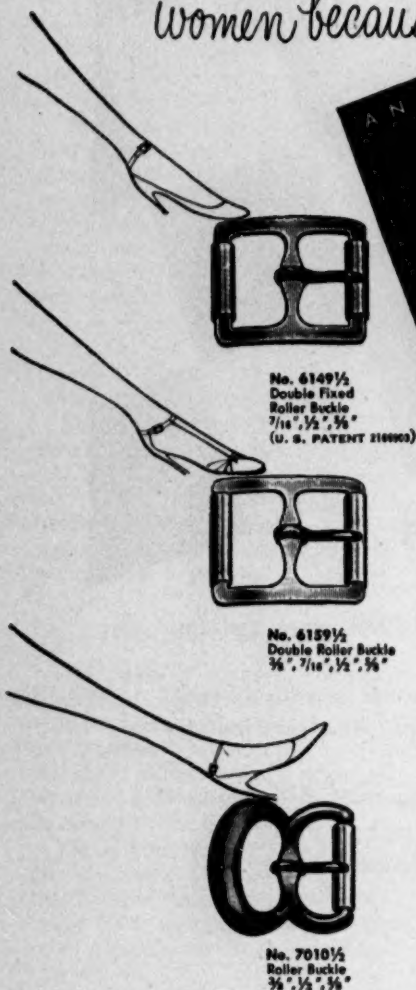
Machine builders are very slow in devising new and more efficient types of shoe machines. The work of enterprises is also adversely affected by the failure of machine factories to produce spare parts for our shoe machinery. The people in the machine industry must pay serious attention to the complaints of shoe workers. Our further progress depends on the creation of a strong machine and equipment base for the shoe industry.

The Chemical Industry Ministry does not sufficiently supply the leather and shoe industry with certain chemicals: with nitroenamel, acrylic emulsions, high-quality pigments, etc. This situation must be changed to insure the production of high-quality shoes.

On their side, the workers of the leather and shoe industry, will take all the necessary steps to increase the output of shoes, to improve their workmanship and to widen the selection of styles and designs. The task set before them by the Communist Party and the Soviet Government—to bring about a sharp increase in the production of consumers' goods in the course of the next two or three years—inspires the workers of the leather and shoe industry to self-sacrificing work.

"PRAVDA" Aug. 11, 1953

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Even the most inexperienced worker can do a good, fast job with Armstrong's Cold Filler. It spreads easily without balling up under the knife . . . sticks on contact, and holds tight to the insole.

Cold Filler stays flat and flexible. It's non-thermoplastic, will never creep or bunch under the heat and pressure of the foot. And this quality filler won't bleed through to discolor uppers. It contains nothing that can cause stains.

Get a trial supply of Armstrong's Cold Filler today. Call your Armstrong representative or write Armstrong Cork Company, Shoe Products Department, 6109 Drury Ave., Lancaster, Pennsylvania.



Armstrong's Cold Bottom Filler

one of Armstrong's quality shoe products

CUSHION CORK® • CORK COMPOSITION • CORK-AND-RUBBER MATERIALS

September 5, 1953

LEATHER and SHOES





BOSTON • COLUMBUS • GLOVERSVILLE • HARRISBURG • MILWAUKEE • NEW YORK • PEABODY • ST. LOUIS

DEVON CALF

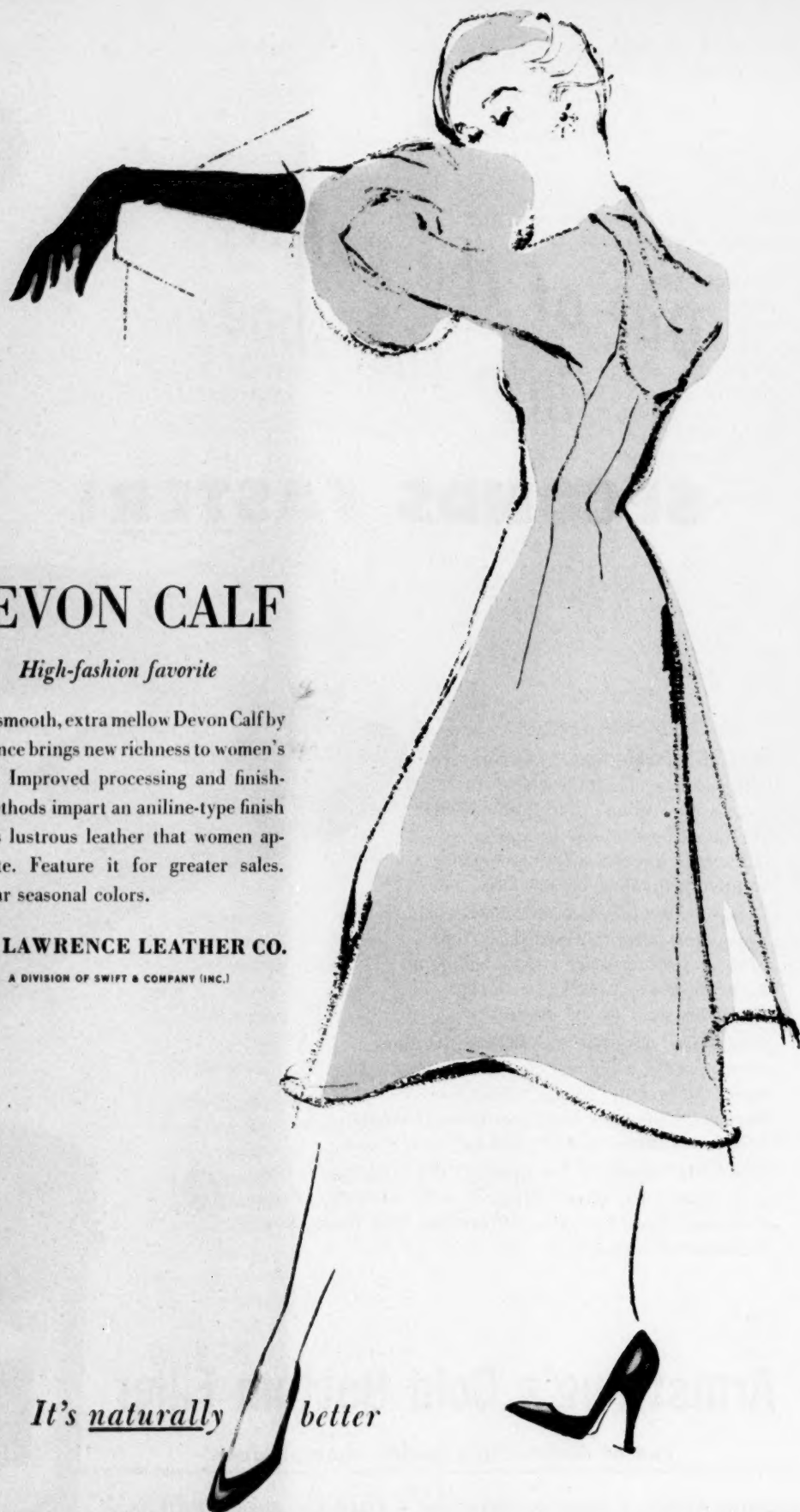
High-fashion favorite

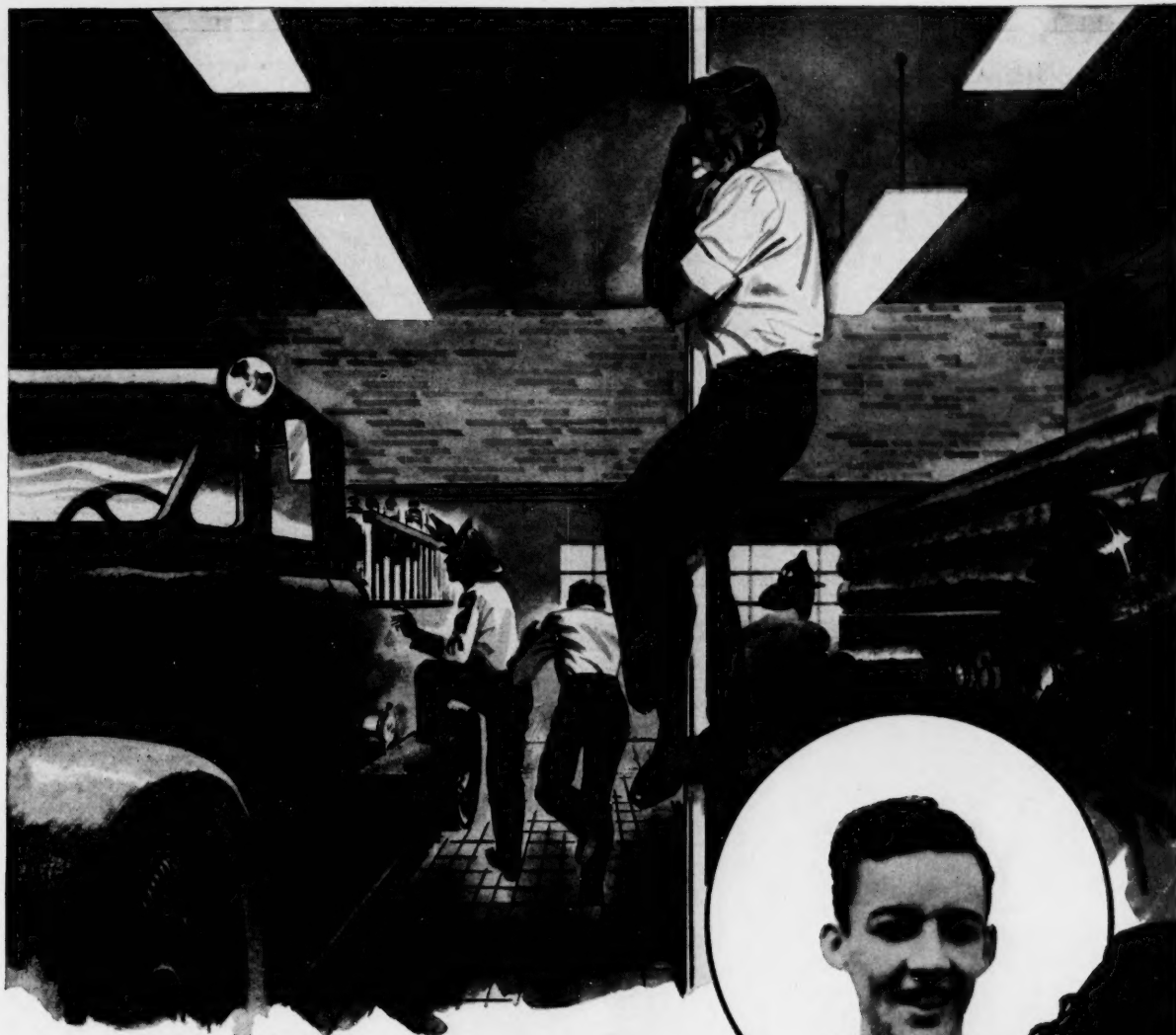
Extra smooth, extra mellow Devon Calf by Lawrence brings new richness to women's shoes. Improved processing and finishing methods impart an aniline-type finish to this lustrous leather that women appreciate. Feature it for greater sales. Popular seasonal colors.

A. C. LAWRENCE LEATHER CO.

A DIVISION OF SWIFT & COMPANY (INC.)

It's naturally better





Hard abuse or normal use —

"Celastic"® Box Toes Give Lasting Comfort

At work, at play and in the home — from the heaviest men's work shoes to women's high style footwear — "Celastic" box toes give the kind of toe comfort that leads to repeat sales.

The bond made by "Celastic" between doubler and lining forms a light yet extremely durable toe. "Celastic" gives shoes built-in wrinkle-free comfort in the toe area that the retailer and his customers can count on. Every shoe made with "Celastic" gains in style preservation and toe comfort at surprisingly little cost.

UNITED SHOE MACHINERY CORPORATION
BOSTON, MASSACHUSETTS



Smooth Toe Linings — Mr. Charles Kenney, a member of the Boston Fire Department assigned to Rescue Company No. 3, says: "I wore these shoes on duty and off in all kinds of weather and never had a moment's discomfort from loose linings in the toe"



*"Celastic" is a registered trade-mark of the Celastic Corporation

GRAND JURY INDICTS BEN GOLD

LEATHER UNION HEAD CITED FOR PERJURY

Non-Communist Oath Termed "False"

A District of Columbia grand jury has indicted Ben Gold, president of International Fur and Leather Workers Union, on charges of filing a fictitious non-Communist affidavit with the National Labor Relations Board.

Announcement of the indictment was made late last week by Attorney General Herbert Brownell, Jr.

The three-count indictment charges that on or about Aug. 30, 1950, Gold filed a non-Communist affidavit with the NLRB; that he stated in the affidavit he was not a member of the Communist party at that time; and that he did not support any organiza-

tion which taught the overthrow of the United States Government by force.

Gold filed the affidavit to comply with provisions of the Taft-Hartley Act and in order to make IFLWU eligible for services of the National Labor Relations Board.

No date for a hearing has been announced as yet. Maximum penalties include a fine of \$10,000 and/or imprisonment for no more than five years.

The indictment stated in effect that Gold "well knew" when he signed the affidavit that he was "then and there" a member of, affiliated with and a supporter of the Communist Party.

Gold claimed he had resigned from the party in August 1950 after more

than 25 years of admitted membership.

International Fur and Leather Workers Union left the CIO, of which it had been a member for years, in June 1950, only a few days before it was due to face the CIO Executive Board on charges of following the Communist Party line. Various other CIO unions were expelled on similar charges at that time.

A native of Bessarabia, Russia, Gold became a United States citizen at an early age and entered the labor movement many years ago. He has been associated with International Fur and Leather Workers for the past 30 years and its president since 1935.

If convicted, Gold faces a maximum of five years imprisonment and \$10,000 fine on each the three counts.

In Washington this week, Gold was released from custody after professional bondsman had posted a \$500 fee. Originally, the union head sought to post \$10,000 in United States Treasury bonds owned by IFLWU but the bonds were refused on the grounds that Gold lacked proper authority to use them as bail. No hearing date has been announced as yet.

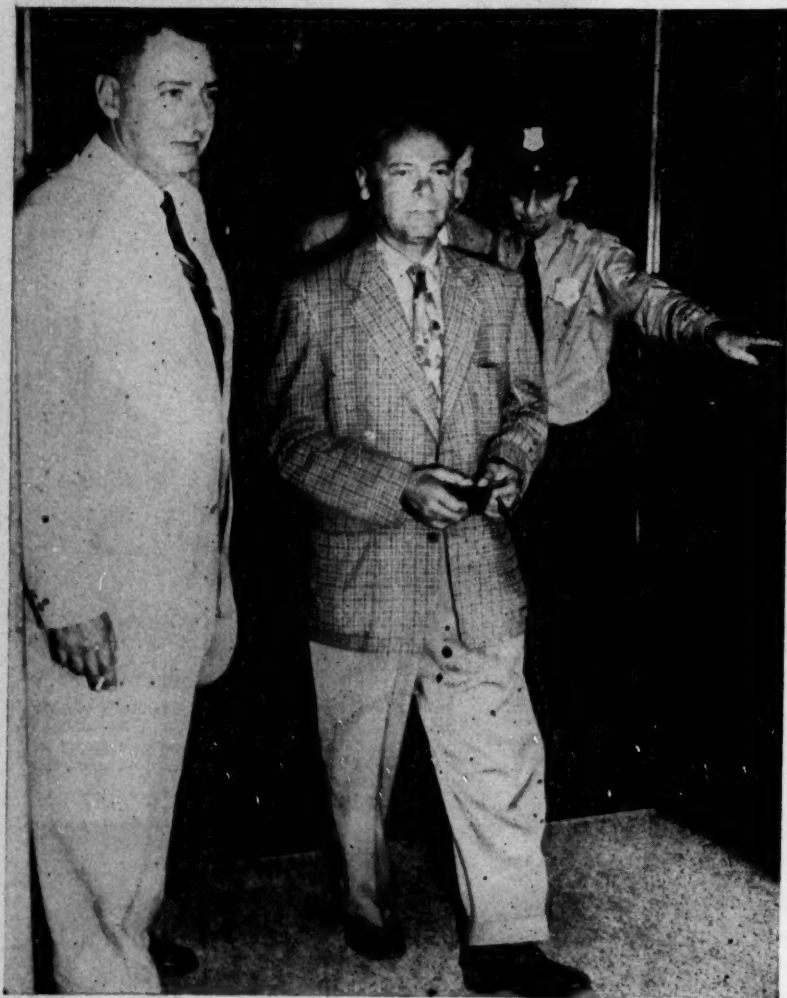
BRAND NAME RETAILER COMPETITION BEGINS

Henry E. Abt, President of Brand Names Foundation, Inc., has announced formal opening of the 1953 Brand Name Retailer-of-the-Year Awards competition.

Winners will be selected on the basis of good community and employee relations established by the competing dealers in presenting their manufacturers' brands to their communities, employees and the public at large. Abt emphasized the fact that the size of a retailer's budget or business is unimportant. Quality of presentation and organization are the focal points for a good brand promotional program.

Bertram Lustig, President, Lustig's, Inc., Youngstown, Ohio, last year's Retailer-of-the-Year in the shoe store field, will be among the judges. Deadline for entries is Jan. 18, 1954.

Presentation of awards will be made on April 14, 1954, at the Brand Names Day Dinner held in the grand ballroom of the Waldorf-Astoria Hotel. This will be the climax of a three-day program of tours, luncheons and parties conducted by the Foundation.



Ben Gold, president of International Fur and Leather Workers Union, leaves Federal Court Building in Washington, D. C., after surrendering to three-count indictment charging he lied in Aug. 1950 when he swore in an affidavit that he was not a Communist. Gold was locked up until bailed by a professional bondsman.

COMPO REVEALS MOENUS DISTRIBUTION PLANS

Initial Group Of Machines Now On Sale

Compo Shoe Machinery Corp., Boston shoe machinery manufacturer and distributor, has announced distribution plans for its new Moenus line of major lasting room machinery.

In a special letter mailed this week to U. S. and Canadian shoe manufacturers, the company said the first group of Moenus machines, now designated as Compo Shoe Machines Model "M," are being offered for outright sale.

The machines, previously tested at Compo's pilot plant in Lowell, Mass., include the following: Outsole Stitching Machine, Staple Tacking Machine, Rotary Pounding and Ironing Machine, Heel Seat Lasting Machine, Pulling Over Machine, Tack Side Lasting Machine and Trimming and Tack Pulling Machine.

Machines will be supplied along with installation and a period of instruction and service at no additional charge. The period of free service will vary from one day to one calendar month depending upon program set for the individual machines. Compo will provide a separate continuing service arrangement on each machine at nominal cost.

Stock of replacement parts is already on hand at Compo's main office and stocks will be maintained at each district office as required.

Compo Model "M" machines are designed and manufactured by Maschinenfabrik, A. G. of Frankfurt, Germany, world's oldest and second largest manufacturer of major shoe machines. The machines were selected by Compo to complement its already established line of cement sole attaching machinery. Prices, terms and delivery dates of the Model "M" machines will be furnished upon request.

The Model "M" Outsole Stitching Machine may be used either for manufacture of Compo Bonwelt constructions or for conventional welt types. Examples of Bonwelt shoes for men were recently introduced at the Leather Show in New York.

CHARLES MEIS TO BE LIQUIDATED

The Charles Meis Shoe Mfg. Co. of Lebanon, O., manufacturer of women's shoes, will shortly shut its doors after 30 years of operation in the same location.

Ralph Pleatman, general manager

of the firm, told employees last week that the company will be liquidated.

Pleatman said operations will be continued for a month or possibly longer but the shutdown will be permanent after that. The Meis firm employs some 250 workers with an annual payroll of approximately \$500,000.

Meis produces daily some 2,400 pairs of women's cemented and Littleway arch and style shoes. Retail price range is \$6.95-\$9.95. Brand names are "Hug-Tite," "Cinderella," and "Hugettes."

Five-Month Output Gains In St. Louis

May, 1953, shoe production in St. Louis area declined four percent in comparison to May, 1952, according to statistics of the St. Louis Federal Reserve Bank.

Cumulative production for first five months of 1953 still showed a gain, however; the 42,637,000 pairs produced during that period this year were nine percent more during the like period of 1952.

The fact that May is the first month of fall production explained the statistical record of a loss of 13 percent in May, 1953, production compared to April, 1953; 8,447,000 pairs were produced in April, 1953.

Canadian Hide Meeting Set Next May

The next Canadian-American Regional Meeting of the National Hide Association will be held May 24, 1954, at the Hotel Statler in Detroit, according to John K. Minnoch, executive director of the National Hide Association.

The addition to members from Canada, the meeting is expected to draw a good number of hide men from the four states of Illinois, Indiana, Michigan and Ohio. A Canadian holiday on May 24 will allow Dominion hide men to attend.

Chicago Paper To Tie In With Shoe Fair

The *Chicago Daily News* is planning a special lift-out convention section devoted to shoes in conjunction with the National Shoe Fair, Oct. 26-29.

The story of footwear will appear in the *Daily News* ROTO Magazine along with illustrated editorial material. This will go into more than 560,000 homes and will be read by more than 1,000,000 adults.

Every key Chicago retailer will also get a copy of the Convention Roto Shoe Section.

THIN HEELS WORRY WOOD HEEL MEN

Excessive Breakage Cited By Association

Excessive breakage in the manufacture and attaching of "dangerously thin heels" demanded by latest styles in women's shoes is causing wood heel manufacturers extra gray hairs, according to Lucius F. Foster, executive director of the Eastern Wood Heel Manufacturers' Association.

Foster said that the wood heel turners are taking every precaution to make the heels as safe as possible by using only the finest grade of selected, hard maple stock and by doweling the heels with steel and even aluminum dowels where thickness permits.

"Despite the care with which materials are selected and heels are made," Foster said, "breakage all the way from the turning room down to the nailing machine (where toplifts are added) is excessive and most wood heel men must obtain a higher price for these pencil-thin heels."

Foster said the industry is more concerned over the safety of these heels than about their cost and repeated a previous warning that wearers risk a broken shoe heel and turned ankle for a "silhouette that is dangerously trim."

Foster also reported that a few summer shoes have come back from retail stores with heels stained. He said the heels were covered last winter and the staining must have occurred while shoes were in stock.

Most of the trouble appears on heels covered with lighter shades of aniline-dyed calf and kid. Sometimes only one heel of a pair was discolored—a fact puzzling to heel manufacturers. The problem is now being studied in a testing laboratory.

Wellco Reports On Profit Sharing

Wellco Shoe Corporation, Waynesville, North Carolina, with a production figure in excess of 6,500 pairs of shoes per day, has announced that at the end of the company's fiscal year profit sharing for each employee of the company amounted to approximately \$165.00.

Every associate (employee) is eligible for participation in the profit sharing system after being with the company for six months. Thus over 90% of the employees receive these benefits, with the sales representatives and executives enrolled in a separate profit sharing plan.

CEMENTED SHOES TOPS IN 1952 PRODUCTION

Cemented shoes, including slip-lasted types, accounted for 47.5 percent of all shoes produced in 1952, the New England Shoe and Leather Association reports.

Second largest group by construction was welted shoes which made up 27.4 percent or 138,000,000 pairs of the 508,534,000 made during 1952.

The Association breakdown, based on reliable trade estimates of shoe production by construction, listed a total of 239,600,000 pairs of cemented shoes during last year. Of these, 87,800,000 pairs were slip-lasted.

Stitchdown shoes totaled 65,200,000 pairs or 12.9 percent of national output. Next in line were McKays with 52,200,000 pairs or 10.3 percent of output.

The Association pointed out that cemented types had more than doubled from the 1939 period when 112,316,000 pairs were produced. Significantly, in 1939 welted shoes were tops in production, accounting for 29.6 percent of output while cemented were second with 25.8 percent of the national total. Following are Association figures:

SHOE OUTPUT BY CONSTRUCTION: 1939-1952

(In 000 Pairs)	Pairs Produced		Change Percent 1952-1939	by Construction Percentage of Total Output by Construction	
	1952	1939*		1952 ⁴	1939
Shoe Production, Total	508,534	435,258	+ 16.8%		
Production Not Classified by Construction	4,134	5	—		
Production Classified by Construction	504,400	435,258	+ 15.9	100.0%	100.0%
Cemented, including Slip-lasted	239,600	112,316	+113.3	47.5	25.8
Slip-lasted shoes exclusively	87,800	3	—	—	3
Welted ¹	138,000	129,691	+ 7.2	27.4	29.6
Stitchdown	65,200	63,148	+ 3.2	12.9	14.5
McKay ²	52,200	79,400	— 34.25	10.3	18.3
Wood or Metal Fastened	8,000	18,486	— 56.7	1.6	4.2
Turned	1,400	33,217	— 95.8	0.3	7.6

*Source: U. S. Department of Commerce, Census of Manufactures, 1939

¹Includes silhouwelt and pre-welt

²Includes lockstitch and littleway

³Data not available

⁴1952 percentages based on 504,400,000 pairs classified

⁵1939 production was completely classified

LEADING SHOE CHAINS REPORT FIRST HALF SALES INCREASE

Dollar sales of five leading retail shoe chains during the first six months of 1953 totaled almost \$93 million or more than three percent above sales for the same period a year ago. Figures were reported by the New England Shoe and Leather Association which analyzed operations of the chains.

Number of stores in the reporting chains totaled 850 or two percent above the 837 stores for the same group last year. Net income in the six-month 1953 period was \$2,550,625 or fully 23.9 percent above net in-

come for the same stores in the first half 1952.

Individually, Edison Bros. added 10 stores since last year; A. S. Beck, four stores; G. R. Kinney, four stores; Geo. E. Keith dropped four stores and Spencer Shoe Co. dropped one store.

All chains except Spencer reported an increase in net profit over last year's period. Spencer's earnings were 5.15 percent below a year ago. Beck showed the highest increase in earnings with a jump of 5.2 percent. Following is a breakdown of figures:

SHOE CHAIN SALES ANALYZED

Company	Number of Stores		For First 6 Months		Per Cent Changes	
	1953	1952	1953 Net Sales	1952 Net Income	First Half '53-'52 Sales	'53-'52 Profits
Edison Bros. Stores	240	230	\$40,301,651	\$1,289,323	+3.3%	+13.9%
A. S. Beck Shoe Corp.	170	166	23,621,909	619,186	+5.2	+29.3
G. R. Kinney Co.	324	320	20,837,000	537,455	+1.2	+ 6.9
Geo. E. Keith Co.	62	66	5,494,509	77,919	+3.3	(L)
Spencer Shoe Co.	54	55	2,624,185	26,742	—5.15	(L)
Total	850	837	\$92,879,254	\$2,550,625	+3.05%	+23.9%

BUSINESS BUREAU HITS MISLEADING CLAIMS

Asks Producers Avoid

Leather Terms

Manufacturers and distributors of imitation and artificial leather goods are being urged by the Better Business Bureau of New York City to cooperate in eliminating trade names which may mislead consumers into buying non-leather articles when seeking genuine leather.

The Bureau reports that such trade names as "Durahide," "Korside," "Capehide," and "Capette" or other words including "hide," "leather," "capeskin," etc., are being used increasingly to advertise garments not made of leather.

While some trade paper advertising and publicity have made clear that products advertised are not made of leather, the Bureau feels that such terminology does lead to deception and misrepresentation at the retail level.

The Bureau says it is improper, under established precedents, to use such terms as "hide," "leather," "cape" or any simulation of these terms to imply that a product is made of leather when it actually is not.

Decisions of the Federal Trade Commission, in addition to the Guide for Retail Advertising and Selling of Better Business Bureaus clearly rule out the use of such advertising and selling practices.

IT'S IN THE SHOE

Foot deformity is an inevitable result of modern footwear design, according to Simon J. Wilker, author of "Your Feet Are Killing You."

Writing in the August issue of *Catholic Digest*, Wilker claims that shoes produced in modern plants violate all three rules of correct-fitting footwear: heel flat on ground, no pressure at waist of foot and plenty of toe room.

"Since modern shoes are more or less pointed at the tip," says Wilker, "the toes soon become puny, deformed, and useless. Your toe bones are forced back against your metatarsal bones, which in turn exert backward pressure against the central part of your foot."

"The false doctrine of supporting the arch has such a grip on the public that shoemen and parents often deplore the present style trend toward flat-heeled, archless, casual shoes. The truth is that this style of shoe is more natural and healthful than the old style."

REAL SOVIET EARNINGS BELOW 1928 LEVEL

Real earnings of average workers in the Soviet Union in 1953 were considerably below the 1928 level despite the price cut of April 1953 and other official price cuts in recent years. While it is generally conceded that money earnings have risen since the mid-1920's, the rise has not resulted in a higher level of living.

This is probably due to the fact that, as Soviet figures indicate, consumer goods production continues to be secondary to the expansion of heavy industry or capital goods production.

In terms of food-buying power, the Soviet worker now has to work 67 percent longer than in 1928 to buy a pound of bread, about 43 percent longer to buy a pound of beef, and about 244 percent longer to buy a quart of milk.

Evidence also indicates that clothing and footwear prices have also risen from 1928 to 1953 at a higher rate than money earnings. The 1953 price cutting decree was the first since 1950 to effect price reductions on clothing, textiles, and footwear.

On April 1, 1953, the price of both men's and women's leather shoes was

cut eight percent. A comparison of the work time required to purchase a pair of men's shoes in Moscow (April 1, 1953) and in New York City (March 15, 1953), however, shows the approximate work time in Moscow to be 13 days while in New York City it is one day.

For women's shoes the figures are eight days in Moscow to six hours in NYC. The ability to purchase clothing, in general, requires about 10 to 20 times more work time in Moscow than in New York.

SHOEMAKER'S INSPIRATION

Did you know that some of Stalin's best ideas came to him while wielding the shoemaker's needle? According to Budu Svanidze, in "My Uncle Joe," it was while repairing a pair of his wife's sandals that the Russian leader developed the theory of the possibility of achieving Socialism in a single country which is a deviation from the concept held by Marx and Engels.

Little is known of this shoe-making hobby of Stalin's—perhaps because of the possibility of references to the Russian saying, "drunk as a shoemaker."

"HUMAN FACTOR" TOPS SHOE FAIR EXHIBITS

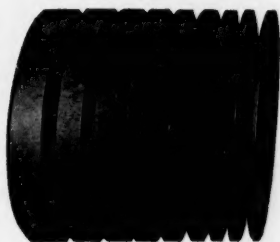
Sales Techniques Starred In Theatre

Esquire, *Harper's Bazaar*, and *Parents' Magazine* are serving as consultants in the coordination of fashions and retail promotions for the National Shoe Fair merchandising and fashion exhibit to be held in Chicago, Oct. 26-29.

The human factor in buying as well as selling shoes will be emphasized. Three original dramatic presentations of shoe fashions and merchandising techniques in "theatres" styled as shoe interiors will provide a fresh approach to retail problems.

In each store interior, men prominent in the shoe industry will sell shoes to professional actors who will represent various types of shoe customers. Such profit-building techniques as multiple sales, selling customers up to higher quality shoes, and converting proper knowledge of leathers, colors and grains into extra business will be demonstrated.

This type of presentation provides an opportunity for manufacturers and tanners to make a concrete contribution to the very important field of merchandising.



Allweather HI-TEST Tape An Exclusive

Here is extreme strength, cloth tape flexibility, long life and economy over other materials.

Use for lasting open-toe or nylon-mesh shoes, topline reinforcement — or wherever extreme strength, yet flexibility of a cloth tape is required.

Can be had in black, brown or natural. Send for samples.

BOSTON MACHINE WORKS CO.
LYNN MASS. U.S.A.

BRANCH OFFICES:

Dallas, Texas	Whitman, Mass.	Columbus, Ohio	Chicago, Ill.	Kitchener, Ont.	Woodridge, N. J.
Johnson City, N. Y.	Cincinnati, Ohio	Milwaukee, Wis.	St. Louis, Mo.	Los Angeles, Cal.	

Dori Shoe Company Opens In Lynn

Production of women's flats, medium heel and dress-type shoes begins this week at Dori Shoe Co., 266 Broad St., Lynn, Mass. Nate Waldman, president, and Harold Green, treasurer, are founders of the new concern.

The factory covers 22,000 square feet and is equipped with new machinery geared to high standard production of 2,000 pairs of women's shoes per day. The Dori line will retail at \$7.95 to \$10.95.

Leather Union Local May Lose Certification

The government has issued a "show cause" order upon Tevis Bruce Schooler, official of Local 214 of the International Fur and Leather Workers Union, it was learned this week. The Communist-oath is involved.

The National Labor Relations Board asked the local for reasons, if any, why the board should not cancel the certification of the local for collective bargaining. The board gave a Dec. 8 deadline. The order was issued Aug. 25.

The Local has been dealing with the Am-O-Krome Co., Cincinnati, Ohio, officials of the board said.

Schooler, financial secretary and treasurer of the union, was indicted April 3 of this year in the U. S. Court for the Southern District of Ohio on two counts of violating the non-Communist oath provisions, officials of the board said.

One count was that he falsely denied membership in the party, the other that he falsely denied attending meetings of the party. Board officials said he pleaded non-guilty, then changed to guilty.

Shoe Firm Hits Side Rail Closing

Endicott-Johnson Corp. has filed protest with the Interstate Commerce Commission against plans of the Lehigh Valley Railroad to abandon its trackage on the Bowman Creek Branch.

Endicott-Johnson operates a subsidiary shoe factory at Mildred, Pa., the Keystone State Shoe Co., which used the railroad to Bernice for incoming freight. Charles F. Johnson, Jr., president of the Corp., points out that although his company made use of the railroad solely in this way, other businesses in Mildred use the railroad for both incoming and outgoing freight.

LEATHER ORIGINALS WILL TOUR COUNTRY

Kraus Speaks At Opening In Washington

Enthusiastic public response to the new Leather Originals Show sponsored by Leather Industries of America has resulted in bookings during fall and winter in important department stores throughout the U. S. and Canada, according to Walter Kraus, LIA director.

Kraus was guest speaker this week at a press luncheon in Washington, D. C., called by Woodward & Lothrop, leading Washington department store, to mark the opening of the Leather Originals Show in the nation's capital.

Store-Wide Promotion

Woodward & Lothrop plans a store-wide leather promotion beginning Sept. 14th in their Washington and suburban stores. Theme of the promotion will be "Leather Originals Come to Washington."

Following the Washington showing the show will start on a national tour, beginning at Toronto and Montreal, Canada, and then returning to top cities in the U. S.

Artisan Controlled

WATERPROOF
Upper Leathers

CHROME RETAN
Sole Leathers

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LEATHERS

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31st Edition of **LEATHER AND SHOES**

BLUE BOOK

Over 780 Pages—Eight Parts—Thumb Indexed
Permanently Bound in Blue and Gold

Contains 560 separate product listings. Gives detailed information on Shoe Manufacturers and Tanners.

Includes a **SHOE BUYERS' INDEX**—lists shoe manufacturers by kinds of shoes made and method of manufacture and a **LEATHER BUYERS' INDEX** which lists Tanners by kinds of leather tanned.

Be sure you get your copy—keep it within reach at all times—it will save you time and money.

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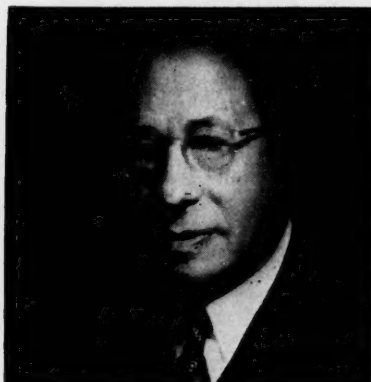
Shoe Courses Slated For City College

Classes in Shoe Fitting and Salesmanship, and Shoe Therapy will be given this Fall in the Intensive Business Training Program of New York's City College. Well-known podiatrists and medical men in the orthopedic field will be featured speakers.

Students will obtain actual fitting, construction and adjustment experience through field trips.

The Shoe Fitting curriculum is designed to equip shoemen with information and skill necessary for the understanding and provision of service from the point of view of the customer and medical profession. Shoe Therapy is primarily a course for those specializing in orthopedic footwear.

Shoe Pioneer Dies



Jacob A. Slosberg, president and treasurer of Green Shoe Mfg. Co. of Boston and one of the nation's pioneer shoe manufacturers, who died this week at the age of 78. Associated with the industry for 60 years, Slosberg founded Green Shoe in 1919 and helped build it to its present position as one of the world's foremost makers of infants' and children's shoes. His two sons, Charles and Samuel L., will carry on the business. (See obituary, Page 43.)

Chicago Rawhide Has New Product

The Chicago Rawhide Manufacturing Corp. has begun production of Thiokol impregnated leather oil seals and packings, resistant to oil and other solvents. The new line is designated by the trade name of "Conpor."

According to Alfred S. Berens, Chicago Rawhide's chief chemist, the final product is an ideal oil seal and hydraulic and pneumatic leather

treatment which retains the good properties of leather while giving the proper control of porosity.

"Conpor," the product in which Thiokol is the important ingredient, is based on the impregnation of high-quality leathers, usually chrome retan, with Thiokol polymers. Thiokol liquid polymers are solventless liquids that cure to tough resilient rubbers at room temperature without shrinkage. They display outstanding oil and solvent resistance on curing.

"Conpor" is initially produced in two categories—full and limited depth impregnations. In each category several porosities are available. In general, "Conpor" is claimed to be superior to the usual wax-impregnated leathers.

SETTLE TAX CLAIM

A group of five persons who formed a leather tanning enterprise in Peabody, Mass., have settled for \$96,500 a back income tax and penalty claim of \$188,000, the Internal Revenue Service announced this week.

Persons were named as: George and Celia Silverman, I. Allen Scholnick, Charles and Stella R. Scholnick.

Allen and Charles Scholnick and Celia Silverman organized the Shawmut Tanning Corp. in June, 1948. In July, they bought a factory which they rented to the New England Sportswear Co., the service added.

Tax investigators discovered 103 separate bank accounts belonging to the five, the BIR said.



Don't Trust To LUCK!
Protect yourself against costly accidents by installing the best
**Embossing and Graining
Machine Guards**

Manufactured by

BOYLE MACHINE & SUPPLY CO.

36 WALNUT ST., PEABODY, MASS.

"LIGNOSOL" TSD AMMONIUM BASE—LIGNIN TANNING EXTRACT

Retan of Chrome Upper, Suede Splits, Sheepskin Garment and Suede. In vegetable Blends for Sole, Bag, Case and Strap, Flexible Splits, Sheepskin Linings, Pretan of vegetable Leathers. Mordant.

Manufactured by

LIGNOSOL CHEMICALS LIMITED, Quebec, Canada

Represented in U.S.A. by

UNITED FINISH COMPANY, Peabody, Mass.

Special Representative Warner C. Davis

NEOSAPON CF 11

The Powerful and Most Economical
CATIONIC EMULSIFIER

FIBER CHEMICAL CORPORATION

P.O. BOX 218

MATAWAN, N. J.



Census Bureau monthly reports on shoe production, shipments, factory values and types produced in for early revising. Department of Commerce has invited Merrill A. Watson, executive vice president of National Shoe Manufacturers Association, to join industry committee for the purpose.

Actually, Watson is one of several executives recruited from a variety of industries to help Director Robert W. Burgess of Census Bureau improve the agency's statistical services. Original plan called for Watson and others to stay in Washington for month or two this fall, study and recommend ways to improve Census work. Executives complained they could not leave jobs this long so now plan is to have committee members in Washington two days a week over longer period.

Official announcement of new project and committee members will probably be made during this month. Watson has already agreed to serve but some others have yet to reply to Bureau's invitation.

Watson may be most interested in tightening up time lag between close of a shoe production period covered in each report and issue date of report itself. For example, latest report, covering the month of June, was issued to trade on Aug. 31. Many in industry and Government feel this time spread could be cut in half. Trick is to speed up reporting branches. Bureau puts out preliminary report about two-three weeks before full final report but it is far from complete.

Companies paying excise and certain other Federal taxes switch this month from monthly to quarterly returns. This is latest from Internal Revenue Bureau. Last monthly return was for period of June 1953.

New paper, form 720, was mailed out around Sept. 1 for use in reporting on July, Aug. and Sept. quarter. First return on new form is due Oct. 31. Deadline will be extended to Nov. 10 if return is accompanied by full payment of tax liability.

Those companies affected will continue to make monthly deposits of taxes due with banks, according

to procedure outlined in Form 537 if tax liability comes to more than \$100 a month.

Federal grand jury indictment of Ben Gold, 55-year-old foreign born president of International Fur and Leather Workers Union, has even more significance than appears on surface. If case reaches trial, outcome may well decide immediate future of Communism in U. S. labor movement.

If Gold loses case, chances appear excellent that IFLWU will oust him as president. If not, union would be denied use of collective bargaining services of National Labor Relations Board. More important, sentencing of Gold would strike sharp blow against all Communists holding high office in labor unions.

If Gold wins, non-Communist oath provisions of Taft-Hartley Law would be almost certainly doomed. Congress would undoubtedly be prompted to change present provision, either by dumping it entirely as worthless or by complete revision.

Case could easily go either way. This is word of persons close to situation. Labor attorneys point out that non-Communist oath provisions is loosely worded from a legal standpoint. It denies any union services of the NLRB unless each officer swears "he is not a member of the Communist Party or affiliated with such a party, and that he does not believe in, and is not a member of, or support any organization that believes in or teaches the overthrow of the United States Government by force or by any illegal or unconstitutional methods."

In theory, at least, any individual might resign membership in the Communist Party on one day, sign the affidavit on the next, and rejoin the Party on the third day. Whether such action is subject to prosecution, to be tested in the Gold case, is to be seen but it is a distinct possibility.

Indictment of Gold climaxes five years of tiffs with Government and others. Back in Sept. 1948, Gold testified before a House subcommittee that he had been a member of the Communist Party for a quarter century. In June 1950, IFLWU was expelled from CIO after resigning a few days earlier. Expulsion was due to union's following Communist line against that of CIO. In Aug. of that year Gold and other IFLWU officers signed affidavits stating they were not Party members. Gold himself announced he had resigned from the Party earlier that month.

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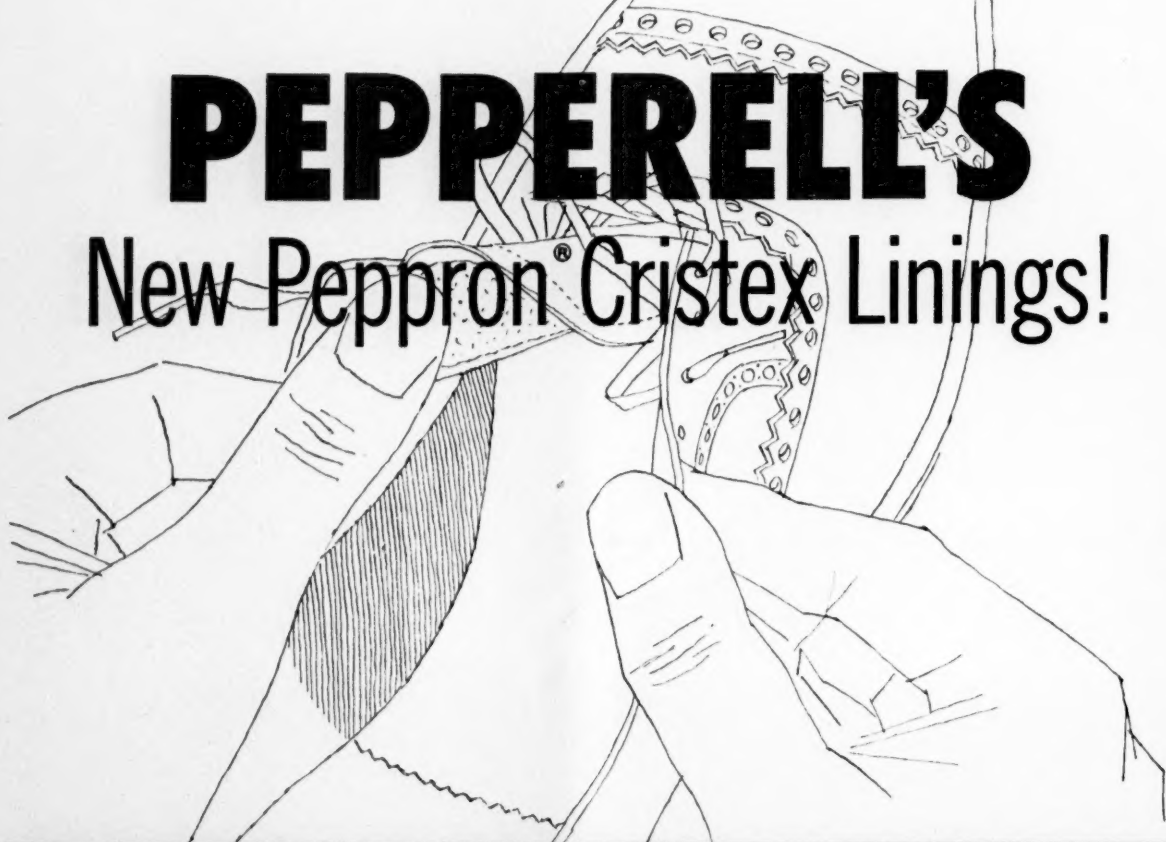
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Stylescope

SHOE FASHION NEWS AND TRENDS

Latest report from the Netherlands stresses soft shoes. These especially seen in flattie types and low-heeled casuals, as well as mid-heel dress shoes. Dominating the walking shoe category will be sport-types of heavier construction, with heavy leather uppers and soles. Colors for these will range from brown to natural. A more important group, however, are sport-type flatties and casuals. These will be mostly in soft constructions, styled basically as step-in models without goring.



Oxfords and step-ins in dressier casuals will utilize goring and decorated rims. Best example of this type of styling can be seen in the accompanying picture in the shoe at lower right. Here is a style which can easily be adapted to modern American living. These are largely unlined shoes since the upper leather is of heavier grades. Dominating colors are beige and brown, black, dark grey, dark red and some green.

Boot shown at lower left of photo is striking example of fashion advancement in winter styles created by countries with colder, more rugged climate than ours. This smart, short boot with contrasting stitching has smooth cuff at ankle covering strap which aids in snug fit for warmth and protection. Here too is a style which could easily be adapted for American women—a style which we can see catching on here. At top of accompanying picture are smooth, grained leather, men's slippers—something new in the fashion field for the Netherlands.

In dress shoes, flat and low heels still dominate for the Netherlands. In this category, soft, supple constructions and materials are especially important. Heels range from about 10-16/8. In that country, as in America, styling emphasis being placed on shaping of heels, in the low and higher heights. This is case of a top fashion which is so right it has acquired prestige of international favor.

Very opened styles for spring-summer seen to be dominating factor in women's shoe picture—in both dress and casual types. This includes a variety of interpretations. Chief among these are halter patterns. Halters will be "new" theme to be introduced. Lasts have been perfected to insure snug, good fit. Halter back styles will be seen in all heel heights, running gamut from flatties to very high. Sides will be open, many styles featuring one-sided open shanks. This especially in halter patterns, with halter itself creating sweeping, swirling line from one side around to other.

Toes, too, will be opened up—but not in fish-mouth styling of past couple seasons. New lines of opening will be seen here. Some of these will be symmetrical, most will be off-sided. Shaping is answer to this. Some lines of toe openings will be formed by lines of patterned or pieced vamps. In many cases, shape of toe openings will be key to general lines of shoes.

In addition to emphasis on toe, will be strong emphasis on heels. Heels, in fashion picture, are no longer just heels. They have meaning, must balance and complement rest of shoe. In keeping with feeling for lighter shoes, heels too are slimmer. Also, shaping of utmost importance, being used in flat heels, mid-heights, and high heels. Even built-up leather and fiber heels stressing shape. These very often are selling points to entire shoe. Where styling might otherwise be standard, heels are new, different. The heel gives fresh look to accepted silhouettes and patterns.

Rosalie Marzbanian

MILITARY BIDS AND AWARDS

Navy Oxfords Awarded Three Firms

J. F. McElwain Co. of Nashua, N. H.; Victory Shoe Co. of Brockton, Inc.; and Doyle Shoe Co. of Brockton, were awarded contracts this week to supply the Navy with a total of 199,692 pairs of men's black leather oxfords. The awards were made on Invitation TAP-30-352-54-35.

Doyle was awarded 60,000 at \$4.98-\$5.09 per pair for a total dollar value of \$302,300. Victory will supply 50,000 pairs at \$5.20 with dollar value of \$260,000 and McElwain has 89,692 pairs at \$5.24, dollar value of \$469,986.08.

Bristol Wins Army Boots Order

Bristol Mfg. Co. of Bristol, R. I., has been awarded contract to manufacture 30,540 pairs of insulated rubber combat boots under Negotiated Procurement TAP-30-352-54-NEG-15. Price per pair is \$8.76-\$8.81 with total dollar value of \$268,565.90.

LABOR BOARD UPHOLDS UNION LAW

An effort of the National Labor Relations Board to knock out a Texas law requiring labor organizers to register with the Secretary of State has been dismissed by a U. S. District Court.

The case had been filed by NLRB against Atty. Gen. John Ben Shepperd. It grew out of Shepperd's obtaining of injunctions against an agent of International Fur and Leather Workers Union organizing in Texas.

Shepperd charged that the union is "Communist dominated."

SHOE PRODUCTION AND SHIPMENTS, BY GEOGRAPHIC DIVISION AND BY STATE

(000 omitted)

Geographic division and State	Production 1953 June	June 1953		Shipments May 1953		June 1952	
		Quantity	Value	Quantity	Value	Quantity	Value
UNITED STATES, Total	40,824	39,503	\$141,164	39,164	\$138,952	38,544	\$134,695
New England	13,082	12,559	42,762	12,699	43,066	12,544	41,859
Maine	3,020	2,828	9,049	2,735	8,698	2,554	8,112
Massachusetts	6,932	6,616	22,891	6,758	23,333	6,659	22,402
New Hampshire	2,807	2,786	10,230	2,901	10,480	3,012	10,767
Middle Atlantic	12,426	11,787	30,844	11,983	31,759	11,194	28,382
New York	6,909	6,451	18,479	6,886	20,056	6,320	17,033
Pennsylvania	4,579	4,403	11,194	4,294	10,606	4,104	10,328
East North Central	5,556	5,389	26,985	5,125	25,732	5,185	25,635
Illinois	2,388	2,438	11,900	2,436	11,921	2,368	11,370
Ohio	1,509	1,368	5,892	1,233	5,332	1,225	5,293
Wisconsin	1,326	1,256	7,246	1,171	6,820	1,297	7,333
Other Divisions	9,760	9,768	40,573	9,357	38,395	9,621	38,819
Missouri	4,830	4,696	21,261	4,526	19,873	4,742	20,329
Tennessee	1,584	1,741	7,358	1,601	6,790	1,774	7,863

Geographic division and State	January-June 1953			January-June 1952			Percent of change in value of shipments: June 1953 compared with—	
	Production	Shipments Quantity	Value	Production	Shipments Quantity	Value	May 1953	June 1952
UNITED STATES, Total	266,513	262,115	\$954,887	252,056	249,486	\$906,199	+ 2	+ 5
New England	89,143	88,124	305,782	85,624	85,137	297,340	- 1	+ 2
Maine	20,567	20,256	66,675	18,706	18,591	60,477	+ 4	+12
Massachusetts	45,351	44,707	160,406	43,890	43,538	156,642	- 2	+ 2
New Hampshire	20,952	20,949	74,510	21,076	21,090	75,486	- 2	- 5
Middle Atlantic	76,220	72,663	200,134	71,565	69,233	192,294	- 3	+ 9
New York	41,953	39,929	119,935	39,948	38,730	115,831	- 8	+ 8
Pennsylvania	29,012	28,189	73,739	26,800	26,367	70,574	+ 6	+ 8
East North Central	36,889	36,749	182,021	34,742	34,526	168,167	+ 5	+ 5
Illinois	16,164	16,071	75,956	14,804	14,858	68,530	.....	+ 5
Ohio	9,870	9,974	43,732	9,833	9,698	42,514	+11	+11
Wisconsin	8,837	8,783	50,780	8,202	8,249	46,957	+ 6	- 1
Other Division	64,261	64,579	266,950	60,125	60,590	248,398	+ 6	+ 5
Missouri	32,136	31,916	143,093	30,401	30,217	135,269	+ 7	+ 5
Tennessee	10,749	11,382	47,666	10,376	10,886	46,211	+ 8	- 6

CHARMOOZ

THE PERFECT SUEDE LEATHER

BLACK AND COLORS

AMALGAMATED LEATHER CO'S. INC.

WILMINGTON 99 DELAWARE

NEW BUSINESS STILL DRAGS BUT TANNERS EXPECT SPURT

*Hide Prices Keep Leather Lists Steady Although
Concessions Are Heard*

New York Markets

Upper Leather: Market mixed with some tanners selling leather while others complain that they would like to do more. However, it is generally admitted that the business is not brisk and sales are mostly fill-ins and not sales for the new season.

Most shoe factories are busy enough making shoes for the Fall but their cutting rooms are very inactive as far as Spring and Summer are concerned. In fact, some traders in making the rounds of the high grade shoe manufacturers here said they found few people in the cutting rooms though the rest of the factory was busy. Experiences of most leather salesmen check with this as they say they are making a lot of fill-in sales but few big orders for future shipment.

Garment trading still active for side leather, kid leather and sheep skins and traders report there is still plenty of leather going into this trade. Not all tanners enjoying this business, however.

Patent leather still in good demand both domestically and for export. Calfskins doing well in aniline finishes, glove tanneries and grain but suede calf is slow. Women's weight calf in the best demand.

Sole Leather: Not much change here with business not too active and prices mixed as to tanner, etc. On 10 iron and up bends, some say 52-53c while others say good tannages selling for less. The same is true with 9/10 iron which is usually 56-58c though others report sales like 55c. On medium and light weights not much action and prices at 62-65c on medium and 67-69c on lights.

Bellies, cows and steers, generally 27c to 28c in this area. Double rough shoulders not very active, mostly 54-46c as to tannage, weight, etc. Some say the men's belting factories are getting active but there has not been too general a run.

Sole Sluggish

Not too much doing in Boston sole leather markets this week. Tanners are optimistic over outlook after Labor Day, feel they have had fairly good year overall.

The 9/10 iron bends still hold at 56c with some tanners asking 67c. Most lists on 8/9 irons are at 65c but better sales at 63c. Light held at 70c, interest at 68c.

Sole leather tanners of Philadelphia report an increase in business over last week's activity.

Prices and Trends of Leather

KIND OF LEATHER	THIS WEEK	MONTH AGO	YEAR AGO	1952 HIGH
CALF (Men's HM)	77-1.15	77-1.10	75-1.00	85-1.10
CALF (Women's)	67-1.00	67-95	73-90	80-1.03
CALF SUEDE	75-1.15	70-1.05	85-95	85-1.10
KID (Black Glazed)	55-90	75-90	75-90	75-90
KID SUEDE	48-91	48-91	80-92	80-96
PATENT (Extreme)	55-60	55-60	40-47	56-60
SHEEP (Russet Linings)	20-32	20-32	17-28	18-32
KIPS (Combination)	54-60	54-61	49-59	56-60
EXTREMES (Combination)	50-55	49-53	46-54	54-56
WORK ELK (Corrected)	39-43	39-43	36-46	38-46
SOLE (Light Bends)	66-70	66-69	67-70	65-70
BELLIES	27-30	27-30	24-25	26-27
SHOULDERS (Dble. Rgh.)	51-53	51-55	50-55	50-55
SPLITS (Lt. Suede)	33-39	33-39	32-38	35-39
SPLITS (Finished Linings)	18-23	18-22	21-23	24-26
SPLITS (Gussets)	15-17	16-17	16-18	18-20
WELTING (1/2 x 1/4)	7 1/2 - 7 3/4	7 1/2 - 7 3/4	7 1/2	8
LIGHT NATIVE COWS	18 1/2	18-18 1/2	17 1/2-18	17 1/2-18

All prices quoted are the range on best selection of standard tannages using quality rawstock.

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100 W. GREEN ST. MILWAUKEE

Some prices have increased: factory bends quoted at 60c for No. 1, 58c for No. 2 medium weights. Findings quiet but tanners feel they will pick up in a short time when children return to school.

Sole Offal Same

Not much change in Boston. Tanners still wait for new business.

Both cow and steer bellies listed to 30c but little is heard above 28. Single shoulders lack zip at 45c and down. Double rough shoulders find a few sales at 51-49c for tannery run. Good quality lights at 53c. Shanks quiet. Heads heard at 16-20c with best business around 18c.

Sheep Spotty

Russet linings brings up to 27-28c for better grade but volume is at 23-24c. Colored vegetable linings held at 28c for black, blue and red with staple colors a cent less. Chrome linings fair at 30-34c. Hat sweat moving at 31-27c with some tanners asking up to 33c for very best grades. Novelties fair enough at 26c.

Splits Middling

Heavy suede splits do best at 40, 38-34c for tannery run. Better grades reported up to 44c. Light suedes slower at 2c less. Linings splits moving at 23-21-19c. Gussets listed at 16-15-14c on regulars and at 17c for specials.

Innersole splits moderate with HH weights listed at 43-40-37c. H weights 40-37-34c and M weights 30-28-25c. Natural sole splits bring 28-26-22c for HM's and 25-23-20c for M weights.

Patent Holds

Patent leathers continue to draw good interest and sales in Boston. Prices unchanged with kips around 90c tops, better sales well below this; extremes 60c and down and large leather 50c and down.

Sides Steady

Wanted combination-tanned glove-type kips bring 60c for aniline finish with more interest at 58c and down. Extremes generally 55c and below, large leather 48c and down. Work shoe retan at 43c and below, work shoe elk 42c and down.

Regular sport elk at 50c and down for kips, 48c and down for extremes and 45c and below for sides.

Calf Waiting

Boston calf tanners report a fair amount of new business but good deal of interest. Most expect active fall season, beginning within next few weeks.

Meantime, prices hold at recent levels. Lightweight smooth calf brings

\$1.00 tops for the small skins; tannery run moves at 85c down to 72c. Top grade regular size skins tops at 95c and down with interest at 75-60c.

Men's weights at \$1.10 and below for top grades; \$1.15 for aniline finish. Best sales at 90c and below to 75c.

Kid Better

Kid leather tanners of Philadelphia say that while business is still "dragging," there seems to be a sufficient amount of orders coming in to indicate that the trend is toward fair activity in the near future.

This week there was little talk about colors. Black is the main seller in suede while some tanners who do not handle suede find that there is rather good demand for black glazed for this time of the year. They tend to believe that black will be a big year-round item. Nothing said about white.

Linings continuing to move quite well with some reporting sales exceeded glazed kid in some instances. Little interest in slipper leathers. Nothing reported on crushed this past week.

Although most tanners say that they do no business in satin mats, an occasional tanner reports very good demand for this time of the year.

BLACK HAWK SPLITS

In All Colors
FOR

**WELDERS' EQUIPMENT
SHOE GUSSETS
WORK GLOVES
SLIPPERS**



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This tag attached to shoes
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A. H. ROSS & Sons Co.
Chicago 22, Illinois

TANNER

Rawskins still a problem, with prices too high and skins not too good. Finished leather prices still holding firm.

Average Kid Leather Prices

Suede 32c-96c
Slipper 25c-60c
Glazed 25c-1.00
Crushed 35c-75c
Linings 25c-60c
Satin Mats 69c-98c

Belting Optimistic

Prices have changed very little in the belting leather industry. Rough butt bends quoted at \$1.09 for No. 2 ex light, \$1.04 No. 2 light, and 96c No. 2 med. The No. 3 lights quoted at 99c and medium 91c.

Shoulders selling very well to welting men at 54c. Specialties manufacturers not buying in any quantity as yet. No change in prices was quoted.

AVERAGE CURRIED LEATHER PRICES

Curried Belting	Best	Selec.	No. 2	No. 3
Butt Bends	1.30-1.35	1.25-1.31	1.13-1.27	
Centers 12"	1.61-1.64	1.51-1.55	1.39-1.45	
Centers 24"-28"	1.56-1.58	1.49-1.52	1.40-1.53	
Centers 30"	1.47-1.52	1.41-1.47	1.31-1.43	
Wide Sides	1.21-1.25	1.15-1.21	1.05-1.14	
Narrow Sides	1.15-1.17	1.10-1.13	1.00-1.07	

Premiums to be added: Ex Light, plus 5c-10c; Light, plus 7c; Heavy, minus 5c-10c; Ex-Heavy, minus 5c.

Glove Leathers Disappoint

Demand for all types of glove leather has slowed down. Pigskins spotty on all grades but the tops are especially neglected. Cabrettas in the same boat. Best movers are from 50c down.

Very little demand for deer. Iranians easing off in the number one grade. Other grades still in demand. Prices range from 26c down to 18c.

Demand is light for men's grey suedes despite the fact that the supply is extremely limited. Prices range from 38c for the tops down to 32c.

Bag, Case & Strap Slow

Case leather quoted unchanged with 2-2½ ounce at 41c and 3-3½ ounce at 43-44c. Grade A russet strap leather prices remained about the same, 4/5 ounce at 51c, 5/6 ounce at 53c, 6/7 ounce at 55c, 7/8 ounce at 57c, 8/9 ounce at 59c, 9/10 ounce at 62c and 10/11 ounce at 65c.

B Grade listed 2c less and C Grade 4c under the above noted prices. Premiums over russet prices of 2c for colors and 3c for glazed still prevail.

Work Glove Same

Tanners booked a little additional business again this week at the going prices and are maintaining a fairly good position, several being quite busy making shipments on previous sales. Work glove splits in LM weight still bring 17c for No. 1 grade, 16c for No. 2 grade and 15c for No. 3 grade. M weight brings 18c for No. 1, 17c for No. 2 and 16c for No. 3 grade.

Garment Active

Additional sales of various types of garment leathers reported again this week and the market shows a steady to possibly shade firmer undertone. Trade advices report a very good movement of cowhide garment leather at 34-36c and down and some choice assortments still commanding 38c and down.

Garment sheep leather somewhat firmer, some tannages 3c higher in prices than formerly which put them closer to recently quoted top prices. Good suede tannages bring 40-42c and down and some lower grade suede sold at 37-38c. Grain finish has moved up to 43c and down for very choice tannage but some lower grade tannery run is still selling around 36c.

Horsehide garment leather holding about unchanged at mostly 42c and down and business not too brisk.

Tanning Materials Same

Raw Tanning Materials

Divi Divi, Dom., 48% basis shp't, bag...	\$72.00
Wattle bark, ton "Fair Average"	\$100.00
..... "Merchantable"	\$ 97.50
Sumac, 28% leaf	\$120.00
Ground	\$110.00
Myrobalans, J. 1's Bombay	\$44.00-45.00
Sorted	\$48.50
Genuines	\$50.00
Crushed 42-44%	\$62.50
Valonia Cups, 30-32% guaranteed	\$58.50
Valonia Beards, 40-42% guaran- teed	\$77.00-78.00
Mangrove Bark, 30% So. Am.	\$58.00-59.00
Mangrove Bark, 38% E. African.	\$75.00-76.00

Tanning Extracts*

Chestnut Extract, Liquid (basis 25% tannin), f.o.b. plant	
Tank cars	4.40
Barrels, c.l.	5.30
Barrels, l.c.l.	5.65
Chestnut Extract, Powdered (basis 60% tannin), f.o.b. plant	
Bags, c.l.	11.28
Bags, l.c.l.	12.00
Cutch, solid Borneo, 55% tannin .....	.08½
Hemlock Extract, 25% tannin, tk. cars f.o.b. works .....	.0625
bbis. c.l. ....	.06½
Oak bark extract, 25% tannin, lb. bbis. 6½-6%, tks. ....	.06½
Quebracho Extract:	
Solid, ord., basis 63% tannin, c.l. ....	.11 31/64
Solid clar., basis 64% tannin, c.l. ....	.12 3/16
Wattle extract, solid, c.l., East African 60% tannin .....	.10
Wattle extract, solid, c.l., South African 60% tannin .....	.10
Powdered super spruce, bags, c.l. .05½; l.c.l. ....	.08½
Spruce extract, tks., f.o.b. wks. ....	.01½
Myrobalan extract, solid, 55% tannin..	.07½
Myrobalan extract, powdered, 60% tan- nin .....	.10
Valonia extract, powdered, 63% tannin	.09½
Quebracho Extract, Powdered, Swedish spray dried, 76-78% tannin .....	.16½
Wattle Extract, Powdered, Swedish, 73% tannin .....	.15½
Powdered Spruce, spray dried, Swedish	.04
Myrobalan, Swedish, Powdered 68-70%	.11½
Oakwood, Swedish, solid, 60-62% ....	.11½
Oakwood, Swedish, powdered, 64-66% ..	.12
Larchbark, Swedish, solid, 54-56% ..	.11½
Larchbark, powdered, Swedish spray- dried, 58-60% .....	.12½

Tanners' Oils

Cod Oil, Nfd., loose basis, gal. ....	.90-.95
Cod, sulphonated, pure 25% moisture ..	.13
Cod, sulphonated, 25% added mineral ..	.11½-.12
Cod, sulphonated, 50% added mineral ..	.10½-.11
Castor oil, No. 1 C.P. drs. l.c.l. ....	.25
Sulphonated castor oil, 75% .....	.23-.25
Linseed oil, tks., f.o.b. Minn. ....	.14
drums .....	.15½
Neatsfoot, 20° C.T. ....	.28
Neatsfoot, 30° C.T. ....	.26
Neatsfoot, prime drums, c.l. ....	.15½
l.c.l. ....	.17½
Neatsfoot, sulphonated, 78% .....	.16½-.17½
Olive, denatured, drs. gal.	2.20
Waterless Moellon .....	.14
Artificial Moellon, 25% moisture .....	.13
Chamois Moellon, 25% moisture ..	.11-.12
Common degreas .....	.16-.18
Neutral degreas .....	.30-.31
Sulphonated Tallow, 75% .....	.11-.12
Sulphonated Tallow, 50% .....	.08-.09
Sponging compound .....	.13-.14
Split Oil .....	.11-.12
Sulphonated sperin, 25% moisture ..	.14-.15
Petroleum Oils, 200 seconds visc., tks., f.o.b. ....	.16
Petroleum Oils, 150 seconds visc., tks., f.o.b. ....	.15
Petroleum Oils, 100 seconds Visc., tks., f.o.b. ....	.14

*Imported Extracts are plus duty.

SUEDE CALF

KID SUEDE CARR-BUCK GRAIN CALF

CARR LEATHER CO.

183 Essex St., Boston, Mass.—Tanneries at Peabody

HIDES TRADING MODERATE WITH PRICES HOLDING STEADY

Big Packers Find Enough Sales To Remain Well Sold Up

Packer Hides Active

Sales on Tuesday of about 20,000 light native cows on the steady basis of 18½c from northern and river points were a feature although it was reported a good portion of these were bought by dealers. Nevertheless, this business helped to keep packers in a well sold up position on this selection.

Heavy native steers also came in for good demand and about 19,000 of these hides sold on the unchanged basis of 17½c. Considerable tanner interest for this selection as well as some demand from dealers who have export orders and also some call from domestic tanners of a specialty nature calling for cut parts, such as croup-ons, bellies, shoulders, etc.

Other business included about 9,000 heavy native cows. Demand for this selection not been very broad due to slower business reported by upholstery tanners. Many members of the trade considered the northern heavy cows a half cent off even though some packers still asked 17½c for Chicago-St. Pauls.

A few other sales at steady prices, one packer selling 2,000 extreme light native steers at 21c and another selling 750 light native steers at 18c. Light native steers not too easy to sell at 18c due to a rather limited demand, possibly reflecting slower leather business by upper tanners.

Some additional trading in bulls, one packer moving 450 Wichita production at 12c for native and 11c for branded. Some export interest for this selection and not too many available for the demand.

Independents Ease

Large independent Minnesota packer sold 1,400 Austin heavy native cows at 17c considered in some quarters as a half cent decline for northern production in this selection as St. Paul heavy cows were last sold by big packers at 17½c. Other sellers, however, still asked the 17½c. price for northern including Packers' Ass'n at Chicago.

Native selections moved rather well at steady prices, heavy native steers being in good demand at

17½c while heavy cows had some call at 17c and light cows at 18½c. A large Iowa packer sold 1,200 Ottumwa-Sioux Falls bulls at 12½c for native and 11½c for branded.

In the east, packers sold 1,100 butt branded steers from Brooklyn at 14½c and around 600 Baltimore heavy native steers at 18c, these prices considered premiums due to low freight costs to buyers.

Small Packers Dull

Upper tanners have complained about slower leather business and have restricted their buying to minimum requirements on raw stock. Southwestern light hides difficult to move and a range of 16-17c flat fob. is still quotable for Texas small packers averaging from 38 to 42 lbs. Best price heard paid in the midwest this week was 16c for car of light small packers averaging around 45 lbs., this price on selected basis fob. shipping point.

Midwest 48-50 lb. avg. hides, under the circumstances, could command hardly better than 15½c while a few cars of 50-52 lb. avg. sold at 15c selected fob. shipping points. These prices figured a half cent to a cent lower than a couple of weeks ago. Some small packer hides averaging around 55 lbs. available at 14½c.

HIDE FUTURES

COMMODITY EXCHANGE, INC., FUTURES MARKET

	Close Sept. 3	Close Aug. 27	High For Week	Low For Week	Net Change
October	17.47T	17.46T	17.50	17.01	+01
January	16.50T	16.49T	16.50	16.20	+01
April	15.95B	15.97T	16.00	15.80	-02
July	15.65B	15.65B	15.50	15.50	.....
October	15.35B	15.35B	15.38	15.20	.....
January	15.00B	15.05B	15.09	14.90	-05

Total Sales: 211 Lots

HIDE AND SKIN QUOTATIONS

	Present	Week Ago	Month Ago	Year Ago
Heavy native steers	17½	17½	16½	16½
Light native steers	18	18	17½	18
Ex. light native steers	21	21	21	19½
Heavy native cows	17	17 -17½	17 -18	18 -18½
Light native cows	18½	18½	18 -18½	17½-18
Heavy Texas steers	14½	14½	13½	13
Butt branded steers	14½	14½	13½	13
Light Texas steers	15½	15½	15	15½-16
Ex. light Texas steers	18½	18½	18½	17 -17½
Colorado steers	13½	13½	12½	12½
Branded cows	15½-16	15½-16	15 -15½	15 -15½
Native Bulls	12 -12½	12 -12½	10½-11	9½-10
Branded Bulls	11 -11½	11 -11½	9½-10	8½- 9
Packer calfskins	47½-55	47½-52½	47½-51B	40 -45
Packer kipskins	27 -32	25 -33	26 -32	28 -35

NOTE: Price ceilings have now been completely ended by the government. All remaining goods and services have been removed from price controls. All regulations winding up controls require that applicable records be held until April 30, 1955.

Country Soften

An easier undertone in country hide market due to less interest shown by tanners. Locker-butcher hides of 50-52 lb. avg. sold at 13c and more offered later on that basis had no takers with bids of 12½c solicited in some quarters. A few more mixed lots of country locker-butcher and renderer hides averaging around 50 lbs. sold at 12½c flat trimmed fob. but this price considered tops as some buyers later reduced ideas to 12c.

Last sales of renderer hides alone at 12c flat trimmed fob. but understand more obtainable at that price. Glue hides in carlots remained around 9½c, last paid, and country bulls at 7½-8c fob. shipping points.

Calf & Kip Wanted

Considerable activity in kip skins. Production has been on the increase, which is seasonal, and this development is reflected in the volume of big packer sales. Packers sold about 40,000 northern kip and overweights at 32-29c including river points and southern overweights went at 27c. One packer sold another 1,000 Evansville kip at 33c while Nashville (an-

other premium point) kip last brought 41c.

Calfskins considered steady to somewhat firmer on the light end due to seasonal smaller production. One big packer late last week sold 5,000 St. Paul light calf at 55c and another big packer sold 4,000 St. Louis heavy calf on unchanged basis of 47½c. Some big packer regular slunks quietly sold at \$2.05 and large hairless at 85c.

Little change in the market for small packer and country skins with trading needed to clarify actual market values. Small packer allweight calf nominally quoted around 40c and kip at 22½-25c for carload lots but here and there some sellers inclined to try for more money. Same can be said for country skins in carload lots, calf being quoted around 24c nominal and kip around 18-18½c.

Horsehides Slacken

Soft undertone still prevalent in the horsehide market this week. Interest from buyers limited and best price obtainable seemed to be \$10.00 for untrimmed northern slaughterers but not many purchased at that price as sellers usually asked about 50c more. Trimmed whole hides last sold at \$9.00 fob, shipping points.

Cut stock slow moving. Northern fronts offered at last confirmed paid basis of \$7.00 have had no takers. Trade sources say \$6.00-6.50 range covers buyers' ideas now. Butts eased to \$3.50-3.75, basis 22" and up.

Sheep Pelts Scattered

Big packer shearling market has held fairly steady of late. Some scattered sales of No. 1s at \$2.25-2.35 for less desirable quality including some "rejects" to \$2.50 for good quality and up to \$2.75 for choice quality. Last sales of No. 2s were at \$1.75 and No. 3s at \$1.15. Some big packer fall clips moved in the range of \$3.00-3.25.

Current production midwestern packer lamb pelts firmer, market nominally ranged up to \$3.30-3.35 per cwt. liveweight basis for better quality sections due to increased wool yield expected from Sept. kill. Large outside independent packers offered their Sept. productions on Monday and Tuesday of this week and a Minnesota packer is scheduled to offer on the 14th.

Full wool dry pelts range 28-29c fob. Pickled skins about steady, lambs holding around \$17.50 and sheep at \$18.00-18.50 per dozen.

Dry Sheepskins Upset

Cables from Australia that at the last wool sheepskin auctions, Melbourne reported that 18,200 skins were offered and the market was generally one pence dearer while at Sydney, 40,000 skins were offered with 58s up, 2 inches up, two to four pence all others par to two pence dearer.

Some trading developed in Argentine frigorifico shearlings, seller reporting a fair sized quantity of ½-1½ inch skins selling at around 45c per lb. c&f., early shipment. This was the first sale in some time. Europe still paying considerably over what U. S. buyers are bidding.

Hair sheep markets continue slow as shippers at origin have ideas considerably over the views of buyers here. Shade dried Mombasas, 120-130 lbs., are available at \$5.75, and 130-140 lbs. at \$6.10 c&f., but what interest there is at lower levels. Some shippers even talk higher. Brazil cabrettas continue strong on European buying.

Pernambucos and Mossel-Natal descriptions said to be selling at \$13.50 for regulars. Not much interest here and then at lower levels. Other varieties such as Capes, dry salted Sudans, Nigerians and Mochas quiet and nominal awaiting sales.

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Getz Bros. & Company, San Francisco, Calif.; New York City

Pickled Skins Drag

Very little business confirmed mainly due to limited offers and high prices asked. With the New Zealand season finished, other varieties offered sparingly and usually at prices above what buyers claim they can pay.

Domestic market holding about steady with lambs quoted at \$17.50 and sheep at \$18-18.50 per dozen.

Reptiles Low

Buyers still generally out of the market. Some additional quantities of Madras bark tanned whips, 4 inches up averaging 4½ inches, 60/40 selection, sold at 40c. Best indications for similar U.P. whips 35c.

Lizards have slowed down considerably as offerings at lower prices have failed to interest buyers. Brazil market has ruled quiet; relatively no offers of back cut tejus with offerings of chameleons and giboias neglected. Sellers report no interest in ring lizards.

Deerskins Drag

Although a sale of Para "jacks" confined at 58c, basis manufacturers, most shippers turning this down and have been asking 55-56c fob., basis importers for Paras and Manaos. Not

much interest evident and buyers indicate that their ideas are not over the 58c, basis manufacturers, level.

Other varieties of deerskins slow and nominal.

Pigskins Nominal

Market quiet and nominal as very little interest in Fulton County. Selling quarters state that at a price, spot skins can be sold, but buyers will not bid for shipment.

Most of the tanners in Fulton County seem to be busy on garment leather rather than on glove business. Europe has been showing interest again.

Goatskin Prices

INDIA & PAKISTAN		Today	Month
Amritsars (1200 lbs.)	...	\$8¼-8½	\$8¼-8½
Best Patnas	.....	\$6.00	Nom.
Mozufferpores	.....	\$7.00	Nom.
Dinajpores	.....	Nom.	Nom.
Daccas	.....	Nom.	Nom.
Calcutta Killa	.....	\$7-9	Nom.
Coconadas (1.70/1.80 lbs.)	...	\$9¼	\$9¼
Deccans (1.70/1.80 lbs.)	...	\$9¼	\$9¼
CHINAS			
Szechuans, lbs.	.....	Nom.	Nom.
Hankows, lbs.	.....	Nom.	Nom.
Chowchings, dz.	.....	Nom.	Nom.
MOCHAS			
Berberahs	.....	Nom.	Nom.
Hodeidahs	.....	Nom.	Nom.
Battis	.....	\$11	\$11.35
Battl types	.....	\$9.60	\$9.60-85
Addis-ababas	.....	Nom.	Nom.

AFRICANS

Algiers	.....	Nom.	Nom.
Casablanca	.....	Nom.	Nom.
Marakesh	.....	Nom.	Nom.
Constantines	.....	Nom.	Nom.
Orans	.....	Nom.	Nom.
Tangiers	.....	Nom.	Nom.
West Province Ex. Lts.	..	48c	48c
Port Elizabeth Ex. Lts.	..	46c	46c
Nigerians, lbs.	.....	\$1.02-05	\$1.02-05
Mombasas, dz.	.....	\$9¼-10¼	\$9.85-11

LATIN AMERICANS

Mexicans			
Matanzas, etc. (flat)	....	Nom.	Nom.
Oaxacas	.....	Nom.	Nom.
Venezuelans			
Barquisimeto	.....	46c	47-48c
Coros	.....	46c	47-48c
Maracaibos	.....	42c	Nom.
La Guayras	.....	Nom.	Nom.

Colombians

Rio Haches	.....	Nom.	Nom.
Bogotas	.....	Nom.	Nom.

West Indies

Jamaicas	.....	71c	Nom.
Haitians	.....	40-43c	42-43c
San Domingos	.....	Nom.	38c

Brazils

Cearas	.....	72c	74-75c
Pernambucos	.....	72c	74-75c
Bahias	.....	Nom.	Nom.

Argentines

Cordobas/Santiagos	Nom.	47c
Pampas	Nom.	Nom.

Peruvians

Paytas	44c	44½c
Ayacucho	45c	45c

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Person to Person

• **William F. Collette** of the Worcester Branch of United Shoe Machinery Corp. was honored recently at a dinner at Marlboro Country Club. Collette has completed 50 years of service with the company.

• **Joan D. H. Bennett** has resigned as stylist from Palizzio, Inc. She will continue, however, to work with Trendmaker Originals, the design studio with which she has been connected. Palizzio has not yet named a replacement for Bennett.

• **J. M. Jopp** has been appointed assistant to the president, engineering, for Brown Co., Berlin, N. H. Jopp joined the company in 1945 and became its chief engineer three years later.

• **Ralph Horn** recently joined Pittsfield Shoe Co., Pittsfield, N. H., which is conducted by Sam Hirschberg and his two sons. Horn is a well-known shoe executive of the Haverhill area.

• **Paul H. Hoffman** and **James Martin** recently took over their new duties as price experts for the coming two years at the Brotherhood of Shoe and Allied Craftsmen. Under the Cut Sole Local by-laws, Hoffman is also local organizer. He is a past president of the local, a member of its price committee and a member of the union's control board. Martin is also a member of the union's control board. Other members of the price committee include Priscilla Waldron, Chester Perry, John Morse, Joseph Stanley.

• **Laurence F. Whittemore**, President of the New England Council, is the subject of a major article in the September issue of *Fortune*.

• **William Michlin**, president, United States Raw Skins Tanners, Inc., N. Y., is leaving on Sept. 5 for an extended tour of European markets. Michlin will first visit Barcelona; following which he will visit 11 countries in search of new ideas in colors, leathers and new developments in tanning.

• **Nello L. Pellicelli** has been appointed assistant to vice president in charge of sheepskin and shearing divisions of A. C. Lawrence Leather Co., Peabody, Mass. Pellicelli was formerly plant manager of the Winchester,

N. H., division. He is succeeded at the Winchester plant by **Francis E. Stone**.

• **Richard Krauthoefer**, a former district credit manager of A. H. Weinbrenner Shoe Co., has been appointed credit manager for Manpower, Inc.

• **Del Sheperd**, stylist and pattern designer, is now associated with Career Girl Shoes, Inc.

• Effective September 1 **Clem W. Kohlman** will be the new Advertising Manager of the Industrial Chemicals Division of American Cyanamid Co. Previously Kohlman directed advertising and sales promotion for the Textile Resin Department of American Cyanamid.

• **A. H. Levitan**, President of Levitan & Co., San Francisco, will speak on "The Hide and Leather Industry in

Japan" at the Fall Convention of the National Hide Association at the Edgewater Beach Hotel, Chicago. One of the industry's best informed men on the hide and leather situation in the Orient, Levitan's talk should prove stimulating to the delegates because of the keen interest in export to Japan.

• United States Rubber Company's footwear and general products division has announced the appointment of **Louis J. Healey** as assistant manager of branch sales, effective immediately. In addition to handling advertising, sales promotion and publicity, Healey will share managerial responsibility for sales through district branches of Keds, Kedettes, waterproof footwear, waterproof clothing, Koylon foam mattresses and pillows, and other products. He will be located in the company's headquarters in Rockefeller Center, New York City.

• **C. W. Kohlman** has been appointed advertising manager for the industrial chemicals division of American Cyanamid Co. in New York. Formerly advertising manager of the firm's textile resins department, he will direct advertising and sales promotion for chemicals used in a variety of products, including leathers.



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NEWS QUICKS

About people and happenings coast to coast

Arkansas

• International Shoe Company's 1952 payroll of \$1,149,260 for services performed in its **Batesville factory** is highest annual payroll which has existed since start of operations in that community. Also the company's payroll of \$567,605 in the same factory for first half of 1953 is International's highest first half-year payroll on record there.

Georgia

• Thompson, Boland & Lee, Inc., Atlanta retail shoe chain, is reported planning to open a new store in the Ivy Building under the name of the Buckhead Store.

Indiana

• Mishawaka Rubber & Woolen Mfg. Co., a subsidiary of U. S. Rub-

ber Co., reports that an undetermined number of employees walked off their jobs in the fuel cell division. The walk-off, according to workers, arises from a "disciplinary" action against a fuel cell steward involved in a dispute with a foreman.

Maine

• Citizens of Harmony and the Harmony Development Commission have undertaken the sale of \$20,000 worth of bonds towards construction of a \$200,000 building to house a plant for **Sandler of Boston**, it is reported. The new plant will employ some 125-150 workers from the area.

Massachusetts

• **Regal Shoe Co.** of Whitman has declared a dividend of five cents, payable Sept. 15 to stockholders of record on Sept. 4.

• **Dori Shoe Co., Inc.**, has been organized to manufacture women's footwear in Lynn, it is reported. Officers are Nathan Waldman and Harold Gordon.

• **Comfort Products Co.**, Worcester maker of men's, women's and children's slippers, recently moved from 1 Jackson St. to larger quarters at 12 East Worcester St.

• **A. C. Lawrence Leather Co.** of Peabody reports it has published a new booklet entitled "The True Story of Genuine Leather" which contains 28 pages of text and illustrations on garment leathers.

• **Bennett, Inc.**, of Cambridge, producer of fungicides and bactericides for leather and leather finishes, has appointed Naftone, Inc., of New York, as sales agent in that territory.

• **J's Stitching, Inc.**, of 96 Washington St., in Haverhill, contract stitching firm, is reported to have executed an assignment for the benefit of creditors to William Kiarsis, also of Haverhill.

• The annual outing of the Haverhill division of **United Shoe Workers of America**, CIO, will be held Sept. 19 at American Legion farm. Over 5,000 people are expected to show up for the program of sports, dancing and luncheon.

• **Magic Chemical Co.**, Brockton, has appointed as distributor Arrow Sales & Supply Co., St. Louis. Magic Chemical recently started production of an outstanding new material, Magic-Flex Cork Board for platforms and midsoles.

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- **Lowell's** leather and shoe industry is now employing an estimated 7,500 workers — largest number in many years. Expansion of smaller shoe plants manufacturing women's and children's shoes is credited with much of the employment. Another factor is development of Lowell Textile Institute's new Leather Technology Department which is creating widespread interest in the industry locally.

- Receivers' sale in bankruptcy for **Atlantic Handbags, Inc.**, has been scheduled for Sept. 3, at 11 a.m. on the premises at 24 Lincoln St., Boston.

- As the result of an NLRB election there will be no union at local plant of **J. E. McElwain Co.**, Athol.

- Several shoe factories in Worcester County are advertising for help. Among these is **Kleven Shoe Co.**, Spencer.

Mississippi

- **Sardis Luggage Co.**, Sardis manufacturer of luggage and leather goods, formally opened its new factory last week. The firm, brought to Mississippi by the state's new "Balance Agriculture With Industry" plan, employs some 93 persons and has an annual payroll of \$200,000.

- **Foot-Caress Shoe** plant, a subsidiary of General Shoe Corp., held an open house Aug. 26. This was the first celebration since the opening of plant last October. Foot-Caress is the only shoe factory in Miss. and visitors were escorted through the plant to see how shoes are made.

New Hampshire

- **Comfort Slipper Corp.**, Hillsborough, is planning to construct a new plant in the so-called Flat section. Company will have about 30,000 square feet of manufacturing space and employ approximately 200.

New Jersey

- Effective Sept. 8 general purchasing headquarters of **General Aniline Works Division** and **General Dye-stuff Corp.** will be located at Linden.

- Over 10,000 attended **Regal's** "Operation—Treasure Chest" at the opening of chain's 111th unit Aug. 21 and 22 in Hackensack. The opening climaxed a two-day promotion by Regal for their first N. J. store to sell women's shoes.

- **Comet Chemical Co., Inc.**, has completed its new factory, laboratory and offices at 410 Adams St., Newark. The facilities and laboratory service now available, and in use, are far superior to those that were lost in the explosion of February 21 which wiped out its former quarters.

- **Ziegel, Eisman & Co.**, Newark, is now in process of transferring operations to Goldman Leather Company

plant also in Newark. Both companies, however, will retain their individuality—Goldsmith Leather Company continuing to specialize as contract tanners, principally in reptiles while Ziegel, Eisman & Co. will function as manufacturers of genuine kangaroo and kid suede.

- Reported plan for **Exclusive Footwear Corporation's** reorganization under Chapter XI has been withdrawn

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and the case will now be handled in the regular manner through bankruptcy court.

New York

• Auction sale of assets of **Joseph Romm Shoe Co., Inc.**, is currently set for Aug. 27 at 11 a.m. on the premises.

• **Naftone, Inc.**, has been appointed as sole selling agent for new line of fungicide-bactericides produced by Bennett Inc., Cambridge, Mass. These odorless compounds have proved valuable in textile sizes and emulsions, adhesives, wax emulsions, leather finishes, not only as preservatives for prevention of decomposition resulting from bacterial and fungicidal action but also in preventing growth of mildew on surface of dried material.

• Hearing in the Chapter XI proceedings of **Eastern Footwear Corp.** and **Cal's By Calderazzo** of Dolgeville, and **Newport Footwear Corp.** of Newport, will be held at 10:00 a.m., Sept. 14, in Utica. Referee David J. Goldstein.

Ohio

• **Shoe and Leather Club, Inc.'s**, annual outing is scheduled for Sept. 12 at Martz Grove, Ross, Ky. An attendance of about 800 is expected.

Pennsylvania

• Liabilities for **Roy Fisher Shoe Corp.** are reported to be about \$189,000. Creditors have appointed a committee to go further into the situation.

• **Dial Shoe Co., Inc.**, is opening a branch store on Sept. 1 at Levittown and an additional branch on Sept. 10 in Upper Darby.


• **Geuting Co., Inc.**, has opened an additional branch at Reading.

• **Electro Chemical Engineering and Mfg. Co.** points out that their new materials, Duro-Jote and Duro-Kote No. 57 give the highest type of vinyl and butadiene styrene acid-proof resin protection against acids, alkalis, and many solvent actions. They are planned primarily as acid-proof and alkali-proof maintenance paints useful in metal finishing, chemical, synthetic fiber, textile dye house, tannery in operation.

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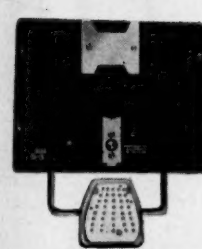
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Machines and Dies**

And as always the finest Walker, Clicker, Mallet Handle, Freeman Model N and all other types of Cut-Out, Perforation and Marker Dies.



INDEPENDENT DIE AND SUPPLY CO.
LaSalle near Jefferson, St. Louis 4, Mo., Phone: Grand 2143
Associate:
NEW ERA DIE CO., Mapleside Place, Red Lion, Pa.

Here are
3
**SHOE PRODUCTS
THAT SAVE PENNIES**



**INNERSOLES
PLATFORMS
WEDGIES**

LYNN INNERSOLE CO., ALLSTON, MASS.

Step Up To Meet The NEW **USMC** ROUGH ROUNDING MACHINE

MODEL B



NOW...GET BETTER, EASIER, FASTER WORK

*For shoes which are to have uniform sole edge extensions, the improved design and smoother operation of the new **USMC** Rough Rounding Machine — Model B means work of uniformly high quality, increased production, and greatly reduced operator fatigue.*

IMPORTANT FEATURES ARE:

- Higher speed — increased production.
- Internal splash lubrication system reduces parts wear to minimum.
- Positive clamp feed — no tendency to

back feed — handles materials of any type up to 48 irons in thickness.

- Auxiliary feed roll — sets up surplus stock for a clean, sure cut.
- Positive control of knife motion — no tendency to "lash" or over-run; much less need for sharpening.
- Balanced crankshaft — extremely quiet, smooth operation with sharp reduction in operator fatigue.
- Easily adjusted crease guide — changes in extension quickly set.

Contact your United branch for additional details.

United Shoe Machinery Corporation

BOSTON MASSACHUSETTS

Huch for

genuine shell cordovan — "the platinum of leathers" — for shoes, men's belts, military belts and holsters, and shark print cordovan for tips on children's shoes.

The Huch Leather Co.
1525 W. HOMER STREET • CHICAGO 22, ILLINOIS

KAYE & BARNES, INC. • 93 South Street, Boston FRED SCHENKENBERG • Dallas, Texas
A. J. & J. R. COOK, INC. • Los Angeles and San Francisco HARRY BLOCH • Havana, Cuba

Tennessee

• **Culver Mfg. Co., Inc.**, Erin, has opened a new Illinois district sales office in Chicago. This office is under the supervision of Al Rosen and Paul Lobl.

Texas

• **Tandy Leather Co.** of Fort Worth has purchased Burgess Handicrafts Store located in Chicago area. Tandy now has 30 stores in its chain which specializes in leather and leathercraft supplies. This is a million-dollar organization which is based on a "make it yourself" idea for American hobbyists.

• **Dow Chemical Co.'s** Texas division in Freeport will dedicate the firm's new \$2,600,000 research center in Oct. in honor of Dr. William Reed Veazey, recently retired as Dow director and research consultant.

Virginia

• **O'Sullivan Rubber Co.**, sole and heel manufacturer, has broken ground for its new \$100,000 plant at Winchester. The new building will house the company's third calendar and additional rubber curing equipment and is the first step in O'Sullivan's \$900,000 expansion program.

• **Church Hill Products Corp.** has been organized to manufacture safety belts at 712 North 35th St., Richmond. Oscar A. Pohlig is president. Authorized capital is \$25,000.

Washington, D. C.

• **Ansonia Deluxe Shops, Inc.**, women's footwear retailer with headquarters in New York City, is opening a new branch store at 12th and F Streets in Washington, D. C.

Wisconsin

• **Beloit-Delmar Shoe Co., Inc.**, is now operating in Madison dealing with all classes of footwear. Company has an authorized capital stock of 300 shares of common of no-par value. Registered office is C. T. Corporation System, 900 Gay Bldg., Madison.

• **Amity Leather Products Co.** of West Bend has planned a fall advertising campaign designed to stimulate gift sales throughout the Oct.-Dec. period. Ads in national media will push billfolds as birthday gifts.

Beauty • Workability • Wearability

SMOOTH AND ELK
Side Leather

★
VEGETABLE
For Linings, Bags,
Case, and Strap

★
RANCH TANNED
AND
INDIAN TANNED
LEATHER

For Fine Casuals
and Sport Shoes

★
Contract Tanning

THREE FOR '53!

Now we have THREE great Casual
and Sport Shoe Leathers

INDIAN TAN — Mellow Aniline

RANCH TAN — Soft Aniline

SCUFF TAN — Ruffie Aniline

"Rolls Royce Quality Leathers"

Wisconsin LEATHER COMPANY

1830 SO. THIRD ST. MILWAUKEE 4, WIS.

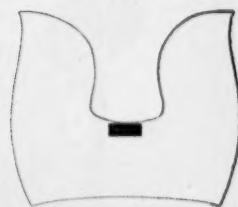
MOUTON AND RABBIT FUR TRIMMING FOR THE SHOE TRADE

J. B. TRADING COMPANY, INC.
236 West 27th St., New York 1, N. Y.

**Locate Stays with
Pinpoint Precision
Every Time**



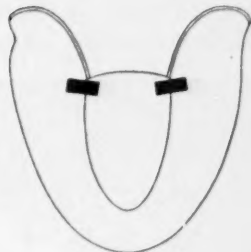
Vamp is placed flesh side down against an edge gauge. Machine measures and cuts stays from precoated tapes and applies them to flesh side from below. Anvil is transparent and centermarked to provide clear view of location notches on work.



Increases production of ball throat reinforcing 30 to 40% over hand application.



Applies tapes up to $\frac{3}{4}$ " wide to reinforce all varieties of blucher patterns.



Anvils are available with recesses to accommodate heavy seam between plug and vamp at ball line of moccasin uppers.

with the **USMC** **Upper Reinforcing Machine** **MODEL A**

Upper reinforcing stays are always where they are wanted with this compact bench machine. Worries about stays being in wrong position or slipping become things of the past. And, the **USMC** Upper Reinforcing Machine is the fastest means of applying stays with accuracy.

Tapes $\frac{1}{4}$ " to $\frac{3}{4}$ " wide may be used and adjustments for width, length of stay, type and thickness of stay material and for changes in location are easily made. Ask your United Branch Office for complete details.

UNITED SHOE MACHINERY CORPORATION
BOSTON, MASSACHUSETTS

LEATHER and SHOES

EYELETS

THE BEST IN EYELETS AND
EYELET SETTING MACHINES

ATLAS TACK CORP.

FAIRHAVEN, MASS.



EAGLE
Corrected Grain
Elk Sides

OTTAWA
Corrected Grain
Elk Sides

MERICAN WOLVERINE PRINTS

Full Grain
Prints

Corrected Grain

HAVEN SIDES ROAMER SIDES

Chrome

Combination

SKUFNO

TUFTOE

FLEXIBLE SPLITS

SALES OFFICES IN PRINCIPAL CITIES

EAGLE-OTTAWA LEATHER COMPANY, GRAND HAVEN, MICH.

KORN LEATHER COMPANY

TANNERS OF

Splits

FOR EVERY PURPOSE

Side Leather

MEN'S AND WOMEN'S
IN THE POPULAR PRICED RANGE

PEABODY, MASS., U. S. A.

- FAST MULLING
- GREATER RIGIDITY AFTER MULLING
- RAPID FUSING OF LINING AND UPPER

Ask your supplier for
SNYDER BUCKRAMS

Once Used — No Other Will Satisfy

SAMPLES
ON REQUEST

SNYDER BUCKRAM CO. 621 RIVER RD. GLETON, N.J.

Canadian Notes

• J. P. Nadeau, Reg'd of Montreal, has been appointed Canadian agent to handle the lines of **Crestbrand Leather Co.** of Boston, Mass.

• Canadian exports of footwear slumped down to only \$2,702,000 during 1952 as compared with \$4,216,000 in 1951 but such shipments to the United States increased to \$1,793,000 in 1952 as against \$1,487,000 in 1951. Shipments to the United Kingdom dropped to merely \$435,000 as against \$1,870,000 in the preceding year.

Similarly, Canadian exports of undressed hides, skins and furs declined to \$30,532,000 in 1952 as compared with \$43,259,000 in 1951, including \$25,129,000 as against \$33,320,000 for the United States and \$4,281,000 as against \$8,608,000 for the United Kingdom.

On the other hand, Canadian imports of footwear increased to \$6,924,000 in 1952 as against \$6,610,000 in 1951, including \$3,512,000 against \$3,161,000 from United States and \$2,973,000 against \$2,797,000 from United Kingdom. Imports of undressed hides, skins and furs, however, dropped to \$26,034,000 in 1952 as against \$31,807,000 in 1951 including \$20,044,000 against \$23,831,000 from United States and \$1,675,000 against \$1,297,000 from United Kingdom.

• Consumption of all rubber for production of footwear, including heels, soles, etc., advanced to 1,683,965 lbs. in June, comprising 716,010 natural, 792,248 synthetic and 175,707 reclaim compared with 1,545,518 lbs. in May, including 727,397 natural, 669,218 synthetic and 148,903 reclaim, the Canadian Government reports.

• The Retail Merchants Association of Canada (Ontario) will hold its annual convention in Toronto on Sept. 27-29, 1953.

• Exports of raw hides and skins soared up to \$4,501,000 in first seven months of 1953 compared with only \$2,832,000 in same period of 1952, and leather and products moved up to \$4,901,000 in this period against \$3,449,000 last year.

Such exports of raw hides and skins continued to increase in July, rising

to \$776,000 against \$745,000 in June, \$656,000 in May and \$353,000 in July a year ago, while similarly exports of leather and products advanced to \$850,000 in July against \$737,000 in June, \$697,000 in May and \$506,000 in July last year.

• **Exports** of manufactured leather to the United Kingdom from Canada dropped to \$1,191,000 in 1952 compared with \$1,254,000 in 1951.

Deaths

Jacob A. Slosberg

... 78, pioneer *shoe manufacturer*, died Sept. 1 at Beth Israel Hospital, Boston, Mass., after a long illness. He was president and treasurer of Green Shoe Manufacturing Co., Boston, manufacturer of "Stride-Rite" infants' and children's shoes. Long considered one of the deans of the American shoe industry. Slosberg was associated with shoe manufacturing for the past 60 years. He and his two sons, Charles and Samuel L., have operated the Green Shoe Mfg. Co. for many years.

Active in philanthropic circles, the elder Slosberg was a life trustee of the Beth Israel Hospital, trustee of Temple Ohabei Shalom and a director of the Hebrew Home for the Aged. He was a former director of the National Shoe Manufacturers Association and the New England Shoe and Leather Association. In addition to his two sons, he leaves a daughter, Mrs. Martin M. Landay.

Hawes Coleman

... 78, prominent *shoe executive*, died recently at a hospital in Richmond, Va. A veteran shoe merchant, in the business since 1890, he was president and treasurer of Wingo, Elleo and Crump Shoe Co. in Richmond. Coleman was a member of the Richmond Chamber of Commerce and active in fraternal and civic affairs. He served on the State Prison Board at one time. Surviving are his wife, Margaret H.; a son, Hawes, Jr.; a daughter, Mrs. Henry Sytle; a brother and granddaughter.

John J. Saxon

... 81, retired *shoe superintendent*, died Aug. 29 at his home in Beverly, Mass., after a long illness. For many years prior to his retirement, he was superintendent of the McElwain Shoe Co. Surviving is a niece, Mrs. A. Harold Benjamin.

(Other Deaths on Page 46)

FREEMAN

Model LN CUTOUT and MARKING MACHINE

- ★ Medium size
- ★ Fast operating
- ★ Automatic
- ★ Perforates and marks in one operation

ALSO AN IDEAL EMBOSSING MACHINE

Embosses a pair of moccasins in one operation. Precision construction assures accuracy and even pressure. No handling of hot dies. You pay no more to get all these advantages.

LOUIS G.

FREEMAN Co.

1819 Freeman Ave., Cin. 14, Ohio

Dual die heating system insures uniform temperature resulting in quality controlled embossing.

SALES AND SERVICE

NEW ENGLAND	MISSOURI
Newburyport	St. Louis
Amesbury	WISCONSIN
Lowell	Milwaukee
NEW YORK	TEXAS
New York City	Dallas
Rochester	CALIFORNIA
PENNSYLVANIA	Los Angeles
Harrisburg	OHIO
TENNESSEE	Cincinnati
Nashville	Columbus

FLEXIBLE

innersole splits

MADE AT OUR MERCERSBURG TANNERY DIVISION

backed by the name that stands for higher quality

- Solid and firm tannage, but mellow enough to channel well.
- Uniform natural light color.
- Closely sanded flesh side.
- Consistently well-trimmed and uniform weight.
- Meets all chemical and physical requirements for making a comfortable and long-lasting shoe.



Loewengart AND COMPANY

Manufacturers of Gahna Leathers

"DOWN UNDER" TANNERY

(Concluded from Page 10)

area. In making calf leather, this operation is head-splitting while in sides, it is fleshing. This was done so that baskets could be taken by crane directly after liming to the next operation.

Fleshing machines drop hides into pits located behind each machine. Later are pumped into hopper where they are allowed to drain. Each morning, drained hides are dropped into a truck below the hopper.

Soaking is done in bank of 10 pits where a moveable paddle agitates the hides for 24 hours. Liming is then done in remaining 15 pits. Liming is carried out at 80 degrees using lime and sodium sulphide and calcium sulphhydrate. The latter is used to control alkalinity and plumping.

The floor is carried over the tunnels

between banks of pits which allow easy feeding of lime, sulphide, etc. Pit walls are 3 feet higher than the floor and soaking is done in a separate bank to avoid splashing of soak liquor into lime.

After liming and removal by crane to initial machine operations, all handling, with one exception, is done in pallet boxes moved by a fork truck. Only other mechanized handling method used is where flat-topped trucks, in effect mobile trimming tables, can be used to trim sides after scudding.

After trimming, sides are sorted and weighed. If drums are not available, pallets of sides are doused in pits of water until needed. Sides are thrown manually into the drums from the beamhouse level and bated, pickled and tanned without further handling.

FOREIGN NEWS

Paris Sets Leather Week

France's annual "Le Semaine du Cuir" or Leather Week will be held in Paris from Sept. 12-20. Latest innovations in footwear, gloves, handbags and a variety of leather goods will be exhibited along with latest techniques in leather tanning.

Only a small number of footwear manufacturing machines will be shown this year, according to an agreement by show officials to exhibit machinery in alternate years. Features of the showing this year will be daily fashion shows of leather footwear and accessories and the "Grand Nuit du Cuir," including a supper-dance.

New Java Tannery

Officials of Magelang in Central Java have announced the near completion of a new tanning plant, described as the biggest in that part of the pacity. One of the few modern tanneries in the country, it will turn out 20 tons of leathers monthly.

Production has already begun at the plant, according to general manager Sugondo, who reports operations are proceeding at 30-40 percent of capacity. The plant, one of the few modern tanneries in the country, will turn out some 20 tons of leathers monthly.

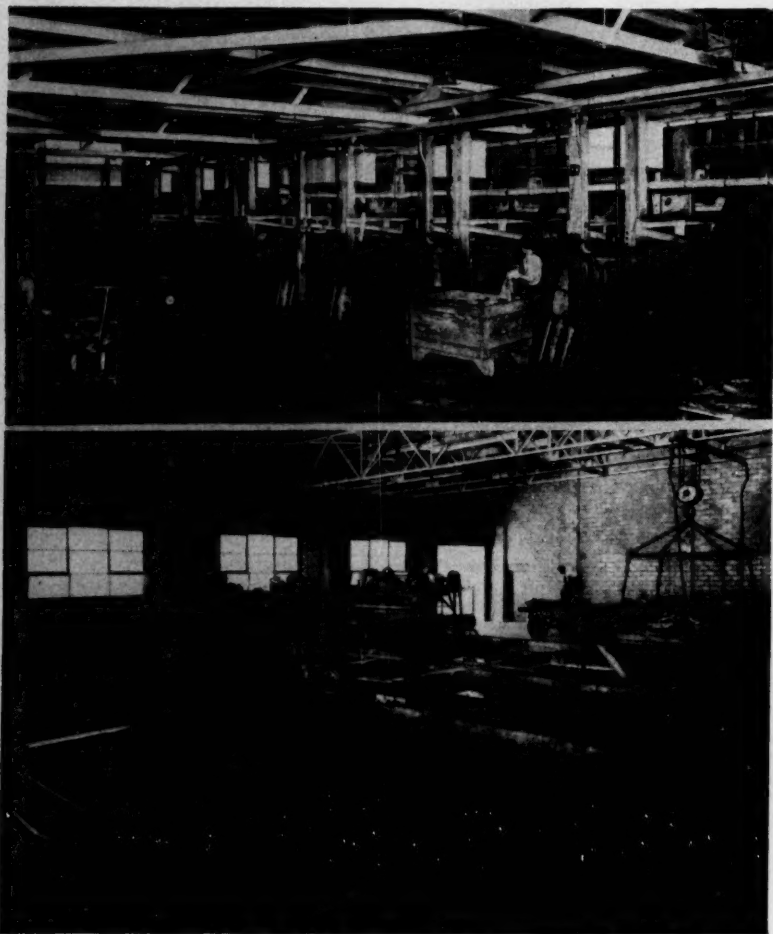
Norwegians On Toes

The Norwegian shoe industry is making rapid strides to produce more well-fitting shoes, according to Trygve Hogberg, president of the Shoe Dealers Association there. Hogberg reports the industry's research institute is currently taking new foot measurements over the country. Already several plants have begun making shoes with arch supports and functional shoes will be produced in good number by next year.

The new functional shoes are the result of 20 years of experimentation at American universities, Hogberg said. He stated that one factory in Norway has already been licensed to make these shoes and others will be licensed in the next three years.

Greece Bans Exports

This country has banned the export of raw kidskins weighing 55 kilograms (121.2 pounds) or more per 100 pieces, or over 550 grams (19.4 ounces) a single piece. The decree by the government became effective June 15.



Top: Chrome tanning drums are located at a level seven feet below the main beamed floor. This picture shows a view of these drums from the upper level. Bottom: A view of the pits, showing how the 25 pits are divided into two banks of 10 and one bank of five pits. Between these banks are tunnels which carry the main drainage.

CLASSIFIED ADVERTISING

Wanted and For Sale

Wanted

WANTED: 5-6 ounce Horse or Cowhide pieces, large size preferred—any quantity—red, green, blue, brown, yellow, etc.

Central Mercantile Co.,
742 W. Taylor St.,
Chicago, Ill.

Mchy. & Equip. Wanted

WANT TO BUY machinery and equipment for complete upper leather tannery.

FRANK JEROME,
4020 Bandini Blvd.,
Los Angeles 23, California.

Buffer Wanted

50-inch automatic leather buffer wanted in good condition. State price in first letter.

Address H-16,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

Seasoning Machine Wanted

WANTED: Seasoning machine in good condition. State make, type, and price.

Address H-17,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

Cash Buyers of All Grades of Animal Hair

Horse and Cattle Tails
Horse and Cattle Tail Hair
Mane Hair—Hog Hair
KAISER-REISMANN CORP.
230 Java St., Brooklyn 22, N. Y.
Telephone: EVergreen 9-1032-3

Blue Splits for Sale

TRIMMED AND SORTED for weight and grade. Large quantities. Steady supply. Tell us what you are making and we will furnish a suitable selection.

Address J-1,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

Patterns

WE CUT PATTERNS from several tannages and colors of leather that can be used for either the shoe industry or the specialty trade.

Address J-2,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

For Sale

Washed and dried brown cattle hair in machine pressed bales. Carload lots.

Address J-3,
c/o Leather and Shoes,
300 West Adams St.,
Chicago 6, Ill.

Rates

Space in this department for display advertisements is \$5.00 per inch for each insertion except in the "Situations Wanted" column, where space costs \$2.00 per inch for each insertion.

Undisplayed advertisements cost \$2.50 per inch for each insertion under "Help Wanted" and "Special Notices" and \$1.00 per inch for each insertion under "Situations Wanted."

Minimum space accepted: 1 inch. Copy must be in our hands not later than Monday morning for publication in the issue of the following Saturday.

Advertisements with box numbers are strictly confidential and no information concerning them will be disclosed by the publisher.

THE RUMPF PUBLISHING CO.
300 W. Adams St. Chicago 6

Help Wanted

Representative Wanted

WANTED: Representative for New York and the New England States to sell Leather Boot & Shoe Laces to jobbers and shoe manufacturers.

Address H-10,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

Situations Wanted

New England Representation

Do you need competent representation? Are you getting results in New England? If not, let me put your line over for you. I can place your product in practically any N. E. shoe factory. It must be a sound line backed by real people and I will add my own highly respected name to it. Apply Box V-8, c/o Leather and Shoes, 10 High St., Boston 10, Mass.

Model Cutter

CREATIVE MODEL CUTTER of women's high grade Compo and cement type. Good 20 years' experience on Models. Trials; and responsible positions in other factory departments and office. Excellent fit. Age 40; family of four will relocate.

Address H-18,
c/o Leather and Shoes,
300 W. Adams St.,
Chicago 6, Ill.

Mr. Tanner

Does your line need promotion? I have entree into practically every shoe concern in N. E. Know the trade, personnel and requirements. Salary or commission. Address Box V-10, c/o Leather and Shoes, 10 High St., Boston 10, Mass.

Superintendent

A shoe factory man with exceptional ability desires new position. Knows all processes and stands ready to show he can improve production. Apply Box V-7, c/o Leather and Shoes, 10 High St., Boston 10, Mass.

Have
You
Received
Your
Copy
of the
Blue Book?

*The most informative
guide to the Industry
ever published*

The Rumpf Publishing Co.
300 West Adams Street
Chicago 6, Ill.

BUCKLES BY
ORMOND
Roller-Non Roller
Steel or Brass Base
Gracelul lines Smooth metal work
Fine finishes Formed tongues

Gilt Bronze
Nickel • Gunmetal • Colors
Representatives in all centers

Complete line **Ormond** Write for Samples
MANUFACTURING COMPANY

3325 Hudson Ave. Union City, N. J.

Brazilian Leathers

Ask

Schlossinger & Cia. Ltda.

Caixa Postal 917

Sao Paulo, Brazil

SPECIAL MACHINERY FOR
WELTING For
RANDS Over 50
HEELS Years
THOMAS BOSTOCK & SONS
BROCKTON, MASS.

Deaths

Pinches Karl

... 71, *shoe chain executive*, died recently in a Hollywood, Cal., hospital following a heart attack. One of the leading shoe merchants in the country, Karl was president of Karl's Shoe Stores, Ltd., West Coast retail shoe chain with some 225 outlets. Karl

opened his first store in Hollywood in 1909 and the firm has rapidly expanded to its present position. A native of Poland, he came to the U. S. at an early age. Two months ago in New York, he was named "Man of the Year" by the Shoe Industry Division of the United Jewish Appeal. Surviving are his wife, Rose; a son, Harry; a daughter, Mrs. Sara Pollack; and a sister, Mrs. Hannah Goldberg.

Fred W. McBurnie

... 83, *shoe machinery executive*, died recently at Anna Jaques Hospital in Newburyport, Mass. He was a retired agent for United Shoe Machinery Corp., and a member of the firm's Quarter Century Club. A native of Nova Scotia, he had lived in Newburyport for the past 60 years. He leaves a son, Fred, Jr.; a daughter, Mrs. Ethel Graf; 10 grandchildren and 11 great-grandchildren.

Conrad B. Mansbach

... former *shoe manufacturer*, died Aug. 27 in a Brockton, Mass., nursing home after a long illness. A resident of Campello, Mansbach was a well-known shoe manufacturer there for many years before his retirement due to ill health. He leaves three sons, Wendell R., Dalva I. and Henning A.; a granddaughter, sister and brother.

Philip Gould

... 79, retired *Canadian shoe merchant*, died Aug. 27 in Mt. Sinai Hospital, Milwaukee, Wis. A native of Germany, he had lived in Canada for 45 years before coming to Milwaukee six years ago. Previously, he was a shoe merchant in Perth, Ont., for 25 years before retiring 10 years ago. He leaves two sons, Joseph and Harry H.

(Other Deaths on Page 43)

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IIIIII

• SPRUCE EXTRACT

IIIIII

• POWDERED SUPER SPRUCE

IIIIII

• LACTANX

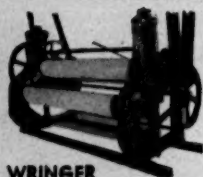
IIIIII

ROBESON

PROCESS COMPANY

GENERAL OFFICES
500 Fifth Avenue
New York 36, N. Y.

OPERATING PLANT AT
Erie, Pa.



WRINGER

Also prepares both bark and chrome tanned sides and whole hides for the skiving and splitting machine.

Quirin Leather Press Co.

Olean, New York

THE only successful press that prepares Sole Leather for drum Sole Leather tanning, extracting and oiling.

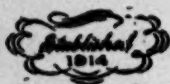
MANUFACTURING SPECIALISTS—FATLIQUORS, SULPHONATED OILS, HARD GREASES AND SOAPS FOR TANNERS

The Services of our Research Laboratory are at your Disposal.

WHITE & HODGES, INC.

Everett, Massachusetts

(Boston Postal District)



Not merely a name, but a brand of Distinctive Excellence.

WRINGER FELTS

F. C. HUYCK & SONS
Kenwood Mills, Rensselaer, N. Y.

For long life and best all-round results specify KENWOOD WRINGER FELTS

for your: Stehling Continuous Feed Leather Wringer Machine • Stehling Combination Putting Out and Leather Wringer • Quirin Wringer





Now, more than ever, it's more

ECONOMICAL *to choose* THE BEST

NEW IDEAS take hold slowly. We at Respro, for example, added vinyl-coated linings to the Resproid line only after exhaustive tests had proved their superiority.

HOW RIGHT WE WERE *then* is now "proving out". Pyroxylin-coated linings have gradually been replaced by our long-wearing vinyls.*

THE BIG NEWS TODAY IS . . . Respro has still further improved its vinyl-coated linings. Always excellent, Resproid Vinyls are now far and away the best Respro has ever produced.

MADE BY IMPREGNATING a fabric base with rubber, then coating it with a specially compounded vinyl resin, the resultant lining is extremely tough and long lasting. It resists abrasion, scuffing and the cutting action of stitching. Smart-looking, too.

Comes in a wide variety of handsome colors and stylish printed patterns.

RESPROID VINYL-COATED LININGS cost slightly more. But by drastically reducing rejects, they readily offset that small additional *first cost*. They actually save you money . . . preserve customer good will.

FOR SOCKLININGS AND HEEL PADS

Resproid 1000 is the finest. Base is the famous non-woven, non-fray Tufsta with superior vinyl surface. Unusually strong—cuts absolutely clean—can't show any frayed edges or trace of fabric weave.

FOR VAMP AND QUARTER LININGS

Choose Resproid 1235 and 1300. Exceptionally resistant to cracking when stitched or flexed—possesses remarkable wearing qualities.

* **P.S.**

*Pyroxylin-Coated Linings, of course, are still available. Why not send for free samples of the complete line and choose for yourself?



Makers of World-Famous
TUFSTA® Reinforcing Material

New thoughts in

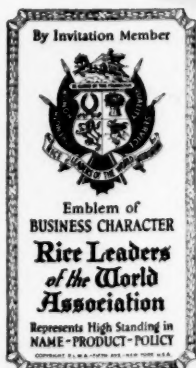
Elastic Laces

by

SHUGOR[®]



Lacing adds a lively new accent to casual footwear; and SHUGOR elastic lacing creates the extra sales features of better fitting and firmer adjustment. Designers and makers foresee a wider range of pattern treatments, made possible and practical by colorful SHUGOR elastic lacing, as versatile as it is comfort producing.



THOMAS TAYLOR & SONS
HUDSON, MASSACHUSETTS